

OFFICIAL TRANSCRIPT OF THE
MARYLAND DEPARTMENT OF TRANSPORTATION
MARYLAND TRANSIT ADMINISTRATION
PRE-BID MEETING
FOR
KIRK BUS DIVISION MODERNIZATION PROJECT
PHASE 1 (Maintenance Building)
CONTRACT NO. T-0705-0140

April 4, 2013

10:00 A.M.

Maryland Transit Administration
6 St. Paul Street, 7th Floor Conference
Baltimore, Maryland 21202

Agency:

Rick Owens, MTA Procurement
Vanessa Ashe, MTA Procurement
Amanda Patten, MTA Procurement
Marlon Brown, MTA Procurement
Robert Frazier, MTA Safety
Gary Brown, MTA OFP
Deborah A. Black, MTA/WM
Dennis March, MTA QA/QC
Arthur R. Ives, MTA QA/QC
Anthony Mangos, MTA QA/QC
Reza Baharno, MTA QA/QC
Judy Bellamy, MTA Customer Relations
Travell Griffin, MTA Community Workforce
Frank Kernan, MTA QA/QC
Dave Allison, MTA/CMD
Roger Carriker, MTA Engineering
John Armstrong, MTA Construction
Joe Cooper, MTA Construction
Ed Yiergh, MTA - Kirk Avenue
Tobe Henry, MTA Security
Chuck Gilman, MTA Facilities

Participants:

Gary Hughes, Jr., A2Z
Doug Lehman, Subsurface Technologies, Inc.
Ron Edejer, W.M. Schlosser
Freida Hughes, W.M. Schlosser
Bart A. Harrison, Barco Enterprises
Bryan Davenport, Intellect Corporation
Derek Mostoller, Gannett Fleming
Paul Collison, Potts & Callahan
Linda Walker, JLN Construction Services, LLC
Alan Amador, Kim Engineering, Inc.
Walter Kordek, Sun Demolition
David Lowe, Commercial Construction
Arthur Barge, James W. Ancel, Inc.
Keith McCormack, JMT
Jim Partner, Gill-Simpson
Eric M. Morrison, Demolition Services
Mike Dean, ECS Mid-Atlantic
John Pickett, Dustin Construction, Inc.
Greg Milich, Schnieder
Jim Murphy, VarcoMac

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1 MR. OWENS: While everyone signs in, let's go ahead
2 and get started. Good morning. My name is Rick Owens. I'll be
3 the Procurement Officer for the Pre-Bid conference and the
4 contract for IFB No. T-0705-0140 Kirk Bus Division Modernization
5 Project - Phase I Maintenance Building.

6 Today is April 4th, 2013, Thursday. I'd like to
7 welcome you to the conference. In front of you, you should see
8 the agenda. That's what we're going to follow. From this point
9 on, any questions should be directed to me. If you send them to
10 anyone else, you may be ruled nonresponsive. I want all
11 questions directed to me. Here is my email address,
12 rowens@mta.maryland.gov. Any questions about that?

13 [There was no response.]

14 Let's go over the IFB requirements. And I'm not sure
15 if all of you all have it, but there is a vendor comment
16 section. Take time, fill out the form provided. We're also
17 going to be providing you a sheet which will be an addendum.
18 And, I'll just kind of put it up here.

19 I want everyone that came to this pre-bid to be
20 responsive. So this is a checklist. If you fail not to follow
21 the checklist, don't come back and blame us. I want to make it
22 easy for you. Here it is. Here's what we expect. Here are the
23 requirements. You can check it off. Have someone else check it
24 off. Submit. The worst thing I hate is for somebody not to
25 sign something or omit something. And they could be the low

1 bidder, but because of something that you did or didn't do,
2 you're nonresponsive. So I'd like to just say look, here it is,
3 follow it, check it off, submit it.

4 Now, the deadline for questions was on March 18th.
5 And the reason for that is we want to allow you to digest the
6 solicitation, formulate your questions and then provide staff
7 enough time to answer those questions.

8 Now, effective today, is the last day because there
9 are going to be some things brought up that you can send back to
10 us. So this is it. As of today, last questions to me on your
11 company letterhead, so I know who it is. That way I've got a
12 record of who was here. I can check that against our files to
13 say you were at this pre-bid and you're answering -- you have a
14 question. And it only pertains to what we're about to discuss
15 today. So this is for informational purposes. There will be at
16 least one addendum going out with issues.

17 Now, I understand this is very important to you. If
18 the bid due date is the 15th or if it changes a week, if this is
19 important to you, you're here at this meeting. We normally have
20 the bid opening at two o'clock. My suggestion to you is this.
21 Bring it here at 12:00, go to lunch, come back, come to the bid
22 opening, two o'clock. If you're here at 2:01, it can't be
23 accepted. So if this is important to you and important to your
24 firms, please be on time. I can't control traffic. I can't
25 control weather. So come here early, drop it off, have lunch

1 downtown and come back.

2 In Section 9 there will be a bid bond and payment
3 performance bond. Just adhere to what we have to say and there
4 shouldn't be any issues.

5 At this time, I'd like to introduce Roger Carriker,
6 who is the Project Manager, who will go over the project
7 overview.

8 MR. CARRIKER: Thank you, Rick. Good morning,
9 everybody. Just -- I've got some things up on the wall and I'll
10 point to them. Just to characterize what we're dealing with
11 here. I don't have one over there, but this graphic here in the
12 middle, if you haven't been out to the site, here is Kirk
13 Avenue. The existing Kirk facility is over here on, let's say,
14 the west side of Kirk Avenue. Our project is on the former
15 Reese Press Building site. MTA acquired that property several
16 years ago and that's what we are working on today is
17 advertising.

18 To the right of this graphic -- and again, I don't
19 have it over there -- again, this is something that we've used.
20 Just use graphics to characterize to make sure you're on the
21 right side of the street. We're not dealing with the existing
22 Kirk facility under this contract. We broke the project up into
23 two phases. Phase I, the Maintenance building, which you've
24 seen. The documents, are over here on the Reese Press Building.

25 In a nutshell, we're looking at in the order of of

1 building in the area of 100,000 square-foot footprint. It's
2 taking up the entire site. The first order will be to demolish
3 the building, obviously. We got to get that out of the way.
4 And then start building the new building and a parking lot for
5 the employees for both phases. This will be serving both Phase
6 I and Phase II, but that's part of the Phase I construction
7 documents.

8 Just a history, just to characterize, this existing
9 Kirk site was built in 1947. It's old. It's obsolete. It's in
10 dire need. They've been repairing it over the years, so we're
11 glad that we've got some funding to get this moving in the right
12 direction, but it's obsolete. Kirk Division is one of four (4)
13 bus divisions that MTA operates their bus operations out of.
14 The functionality is a preventive maintenance function at the
15 site. There is an area of about 175 buses that operate out of
16 the division, give or take. Obviously, during the construction
17 of Phase I, the existing site will continue to operate. So
18 that's something you got to take into consideration and allow
19 for. There's a lot of verbage in that in the contract specs.

20 One of the benefits of the new facility, that we don't
21 have ability on the existing site and with it being a new
22 building, is to accommodate MTA's fleet of hybrid vehicles and
23 articulated vehicles. So that's good thing. It's -- some of
24 the other divisions have that functionality, but we don't have
25 it currently. So that's one of the benefits of the new one.

1 And again, the concepts that came out of planning,
2 when they came into engineering, we made the decision to enclose
3 the entire operation because people need to be aware we have
4 community residents that are going to let you know who they are
5 during this construction of the project. So we've enclosed all
6 the operations inside the building in Phase I, and ultimately in
7 Phase II, to be a good neighbor. It gives MTA the ability to
8 control the visibility of the vehicles, the noise, which again,
9 the community is right there and they let us know when we're
10 noisy, and the emissions that come out of the vehicles.
11 Obviously, with hybrid vehicles, that's going to be reduced over
12 a period of time until the entire fleet gets switched out.

13 So again, we made the decision to enclose all the
14 operations inside the building. To characterize what we're
15 dealing with, first part will be, as I said, to demolish the
16 Reese Press Building.

17 There is some -- the project was entered into the
18 Maryland Department of Environment Voluntary Clean-Up program.
19 As part of that we developed a response action plan and one of
20 the parts of the demolition of the building is to get rid of
21 some of the hazardous materials. Our Office of Safety will
22 collaborate on where that stands, but the documents that you
23 received and have looked through are based on the abatement
24 having been performed before the contract is initiated, Notice
25 to Proceed given. It hasn't been done yet.

1 When you to go out there this afternoon, I hope you'll
2 take a look at it and ask some questions to folks, but we will
3 abate it so that it improves the ability of the demolition phase
4 of the project. So abatement is -- has to be performed. What
5 you'll see in the Appendix of the specifications -- it's
6 Appendix J -- is a hazardous survey that was done back in 2006.
7 The abatement that is forthcoming and underway, at least from a
8 work plan standpoint, is going to be an update to that, but we
9 just want to let you know what was identified back in 2006. Our
10 take is that that will be abated before you come in. So keep
11 that in mind. Even though you'll see this afternoon, it hasn't
12 been abated.

13 To characterize a couple of things over here on the
14 corner, here there are some graphics here. It's basically -- if
15 you were to cut the roof of the building off. I'll point over -
16 - I don't know which one. Let me just stop here (indicating).
17 Just to show you what we're going to be providing is, if you cut
18 the roof off, this is Kirk Avenue here (indicating). Kirk
19 Avenue, Bonaparte, Garrett Avenue. Entrance to the building
20 will be on this side. It's a counterclockwise circulation.
21 We're going to be providing, I think it's six articulated bays
22 in the center core of the area. There will be standard bus bays
23 along this side. Dead bus storage or out of service buses along
24 here. There will be chassis washes back in this back corner
25 here. Along here, we've got generators and fuel storage.

1 There's some material storage. Again, you'll see in the
2 documents. This is just a rendering. A lot of the details are
3 in the plans, but I just want to show exactly how things are
4 laid out. Facilities maintenance, storage area, again, all
5 contained. Up in the, I'll call it northeast corner of the
6 building, that's where the administrative part of the building
7 exists.

8 On this one, there's one on that side and this side.
9 On the first floor there's break rooms, telephone and electric
10 rooms and stuff like that. Second floor, there's training rooms
11 and what-have-you. That's where the employees are going to go.
12 This is the maintenance function. The bus driver's
13 transportation are going to be part of the Phase II building.
14 So that component and where the buses are stored will be across
15 the street, ultimately and currently.

16 There's part storage along the front of the building
17 along the Kirk. Again, all inside. We've got outside dumpster
18 areas here that will be sort of shielded from the public and the
19 part storage is up in this front corner of the building. But
20 again, everything is inside. And along the perimeter, you can
21 see here, and even on this plan here, this is the employee
22 parking lot that we are providing for both phases, but it's
23 being constructed under this contract.

24 I will point out, and I think people just need to be
25 aware, the community -- we've engaged with the community. We've

1 been very proactive. The documents indicate that we want you to
2 be part of that continuation through construction. We know the
3 concentration is to get it built, but you're going to be having
4 to deal with the community on a monthly basis and coming to let
5 them know. They will definitely be visible and vocal as soon as
6 we turn the first shovel of dirt. So allow for that. Don't
7 minimize it. And we go there together because again, we're
8 trying to be a good neighbor and we want you to be part of that
9 with us as well.

10 That, in a nutshell, characterizes my perspective on
11 it. Maybe if I can, Bob, since the abatement is something that
12 has to be done before we start here, could I get Bob Frazier of
13 MTA Safety to sort of, at least let people know where we stand
14 on that?

15 MR. FRAZIER: Sure. We have in place the oversight
16 contractor. It's EA Engineering. It's up in Cockeysville.
17 We've been to the site. They're going to proof this old survey
18 that was provided to you as Appendix J. We do have to sample
19 the roof to see what its build-up is. It was never sampled
20 because of not wanting to cut the roof, I guess, back when this
21 was done. So we're going to do that.

22 When you look through this survey that you have in
23 hand, any of the friable asbestos that's noted in the table,
24 that will all be abated. There's some non-friable asbestos, and
25 which is typically floor tile or window glazing. The floor

1 tile, it can be left, according to OSHA and EPA regulations in
2 demo, but if it's delaminated -- I was in the building the other
3 day and you guys will see this afternoon that there's some areas
4 that have been wetted enough that the tile is just laying. In
5 any event, we would certainly take that up.

6 Lead paint, typically no problem to leave that.
7 There's some lead paint that's peeling and chipping. We will
8 take that off so that that's not there for the demolition. Of
9 course, the debris, the requirement there would be a TCLP
10 analysis of the representative sample of the demolition debris.
11 As long as it's below five parts per million, then you're good
12 to go. Very seldom do you see any of that fail. So that's kind
13 of where we're headed with the abatement.

14 And one other thing, I am in the Safety department.
15 They asked me to let you guys know that five days after your --
16 whoever the awarded person is -- five days after the Notice of
17 Intent to Award, then your General Health and Safety Plan is due
18 to the Safety department. And then five days after Notice to
19 Proceed, then your Sight-Specific Health and Safety Plan would
20 be due.

21 Are there any questions about the abatement?

22 MR. HARRISON: Question. Bart Harrison from Barco.
23 Is MTA going to bid out the abatement separately or are they
24 using an in-house contractor?

25 MR. FRAZIER: That will be done in-house, prior to the

1 demolition.

2 MR. COLLISON: During demolition, the BAT will become

3 --

4 THE REPORTER: Please state your name, sir.

5 MR. COLLISON: -- the final asbestos column will

6 become broken and it has to be removed.

7 THE REPORTER: Excuse me. State your name, please.

8 MR. COLLISON: I'm sorry. Paul Collison, Potts and

9 Callahan.

10 MR. FRAZIER: Yeah.

11 MR. COLLISON: You said you may be leaving the BA --

12 the final asbestos column is popping up already.

13 MR. FRAZIER: Right.

14 MR. COLLISON: It has to be removed prior to recycling

15 of the concrete, which is what you've done with it.

16 MR. FRAZIER: You go -- that's where that would go,

17 not to a -- in other words --

18 MR. COLLISON: -- It'll be crushed.

19 MR. FRAZIER: You would be crushing the concrete.

20 MR. COLLISON: Anybody who bid the job would be

21 crushing concrete.

22 MR. FRAZIER: Is that true?

23 MR. COLLISON: Raise your hand right now.

24 MR. OWENS: Which means, why don't you let the

25 asbestos guy take all the asbestos out prior while he's on site,

1 immobilized, ready. He can take out cheaper than we can
2 remobilize and take that out.

3 MR. FRAZIER: I think there's only two rooms that have
4 the nine by nine (9 x 9) asbestos-containing tile. That's a
5 little closet, and I think the ladies bathroom.

6 MR. COLLISON: Okay.

7 MR. FRAZIER: The rest --

8 MR. COLLISON: -- But, it still will remain for us to
9 remove and carry it out?

10 MR. FRAZIER: Say that again.

11 MR. COLLISON: If I understand what you said, that
12 will be in place while we --

13 MR. FRAZIER: -- Well, if you all are going to crush
14 the concrete, then count on us just taking up that little bit.
15 There's not much there.

16 MR. COLLISON: Everybody here is going to crush the
17 concrete.

18 MR. FRAZIER: Okay.

19 MR. COLLISON: I mean, it's just --

20 MR. FRAZIER: -- That's fine. I don't have a problem
21 with that.

22 MR. COLLISON: Okay. Thank you.

23 MR. KORDEK: Walter Kordek, Sun Demolition. So that
24 means all the Category I non-friable asbestos will be abated
25 prior to the demolition guy starting his work?

1 MR. FRAZIER: Well, I tell you, I'm going to wait to
2 see what EA has to say about that --

3 MR. KORDEK: Okay.

4 MR. FRAZIER: -- before I make a statement on that.

5 MR. KORDEK: Because it kind of defaults back to the
6 demo guy --

7 MR. FRAZIER: Right.

8 MR. KORDECK: -- to do the same thing and, you know,
9 it tends to -

10 MR. FRAZIER: Yeah.

11 MR. KORDECK: -- get sketchier.

12 MR. FRAZIER: Well, to know that you're going to crush
13 a concrete, then I can see where that you would want that tile
14 off. And again, it's a very small amount, so I'll just add that
15 to the list.

16 MR. KORDEK: Okay. And I think it's true with all the
17 Category I because it falls within that area that says you can
18 leave it in the building when you demolish it, but it does
19 become an issue for transportation to dispose of it with the
20 demo guy.

21 MR. FRAZIER: I don't know the results of the roof
22 sampling. What would be the disposal route that you would have
23 for the roof? Is everybody going to go to a fill with that or?

24 MR. OWENS: It's the same thing. You got to go a
25 Category I landfill --

1 MR. FRAZIER: Right.

2 MR. OWENS: -- they'll accept that material.

3 MR. FRAZIER: Okay.

4 MR. OWENS: It really defaults back to the demo guy
5 that in his operation that you have the abatement done, you say
6 okay, you have a clean building and everybody is on the same
7 page.

8 MR. FRAZIER: Right.

9 MR. OWENS: Everybody is going to handle it the same
10 way. It puts apples to apples.

11 MR. FRAZIER: All right.

12 MR. KORDEK: Thank you.

13 MR. BROWN: Is Frank Kernan here from QA/QC to talk
14 about --

15 MR. COLLISON: -- One more quick question that's
16 always forgotten. Is there any freon hazardous air conditioning
17 stuff that has to be captured?

18 THE REPORTER: You need to state your name, please.

19 MR. COLLISON: And will that be done by the abatement
20 contractors?

21 THE REPORTER: I can't hear for those sitting on the
22 side. It has to be recorded.

23 MR. FRAZIER: Just state your name, please.

24 MR. COLLISON: Paul Collison, Potts and Callahan. Is
25 there any fluorocarbons freon, that kind of stuff that has to be

1 captured prior to demolition and who will be doing that?

2 MR. FRAZIER: MTA will take care of the removal of
3 that -- of any CFCs. There's an elevator there with an oral
4 tank that will be taken of any light balance, any florescent
5 lights. All of that will be removed as part of the hazmat
6 abatement.

7 MR. KERNAN: I'm Frank Kernan. I'm with the MTA's QA
8 and QC Division. The MTA earnestly and vigorously pursues
9 quality in all of its construction projects. To that end,
10 Section 01450, "Quality Assurance and Quality Control,"
11 describes for 14 pages, what is required of the contractor to
12 achieve high quality. It is paper-intensive and demands
13 particular attention.

14 It requires a contract Quality Control Plan within
15 seven (7) days of NTP. It requires an interim CQC Plan to cover
16 all work done in the first sixty (60) days and then within 30
17 days of that NTP, it requires a detailed CQC Plan for all the
18 work for the entire project.

19 Specifications for each of the plans are within this
20 Spec. section. The submittal and acceptance of the CQC Plan is
21 considered incidental to mobilization. It must include the name
22 of the qualified person designated CQC Plan manager and a copy
23 of the letter of directions to that individual with authority to
24 perform the stated responsibilities. Letters of a similar
25 nature should be sent to all members of the assigned CQC staff.

1 The CQC Plan Manager reports and answers directly to
2 an executive of the contractor's company and is not subordinate
3 to the Project Superintendent or the Project Manager.

4 Other specific requirements of the CQC Plan are
5 defined in 1450, including in Part 4, "Measurement and Payment,"
6 where it is explained that the contractor will be paid or not
7 paid an allowance per day, based on how the quality of
8 requirements are prosecuted; how successfully the contractor
9 performs all of the requirements of Section 1450 as assessed by
10 the Resident Engineer.

11 MR. IVES: My name is Arthur Ives. I'm the
12 Commissioning Agent for the MTA. Following Mr. Kernan, the MTA
13 earnestly, rigorously pursues quality in all of its construction
14 projects. To that end, Section 1800, "Commissioning," describes
15 for 36 pages, what is required of the contractor to achieve high
16 quality.

17 It is paper-intensive and demands particular
18 attention. The following items are of particular importance.
19 Most of the items and systems to be commissioned are listed in
20 this section. All of the procedures and protocols are clearly
21 described. All of the contractor's responsibilities are clearly
22 defined. All testing and commissioning shall be included in the
23 Master Construction Schedule.

24 All testing and commissioning shall be witnessed by
25 the Commissioning Agent of the MTA and his staff with proper

1 notification and protocol. Please note that the commissioning
2 process works closely together with the Quality Assurance,
3 Quality Control (CQC) Plan and Process in Sections 01450.

4 A preliminary draft of the Commissioning Plan with
5 sample preliminary pre-functional test sheets shall be given to
6 the contractor at NTP. Read the "Commissioning" section
7 carefully. This is an intensive process. Take note what is
8 required by the contractor and his subcontractors. The method
9 of payment is incidental and is included within the work of the
10 specific line items in the contract.

11 At this time, I would like to introduce Anthony Mangos
12 and Reza Baharno. These are my staff. These gentlemen will be
13 doing the commissioning process for this shop. Thank you very
14 much.

15 MR. BROWN: Good morning. My name is Gary Brown. I'm
16 the Compliance Officer here with MTA, and I'm with the Office of
17 Fair Practice, and I would like to share some information with
18 you in regards to the DBE participation.

19 This information can also be found in the Contracts
20 Spec book, page 4 through 7, Item 12. If you have any
21 questions, my contact number is 410-767-3793 and my email
22 address is gbrown5@mta.maryland.gov.

23 The following are DBE requirements for this project.
24 MDOT DBE Form A is due at the time of bid submission. If the
25 bidder fails to accurately complete and submit the Affidavit as

1 required, the bid shall be deemed nonresponsive. Form A is a
2 Certified DBE Utilization and Fair Solicitation Affidavit which
3 is your commitment and understanding of overall DBE
4 participation goal.

5 The MDOT DBE Form B is also due at the time of bid
6 submission. Again, if the bidder fails to submit that document,
7 it will be deemed nonresponsive.

8 For information in regards to DBEs, you can visit the
9 MDOT website at www.mdot.state.maryland.gov. That is the
10 location where you can find your DBEs that will participate on
11 this project. Number 4, if you are notified that you are the
12 apparent awardee or -- I'm sorry. Let me back up.

13 If you -- Form C and D are due at the time of
14 submission if you are awarded the contract. And this
15 information has to be in our office within ten (10) days.

16 It is mandatory that you obtain signatures on those
17 forms as well. If those forms are not signed by those
18 subcontractors, it is also deemed nonresponsive.

19 Okay. And also during this contract, the fifty
20 percent (50%) rule does apply to this contract.

21 And finally, requesting a DBE waiver. If you believe
22 that your firm cannot achieve or establish the overall goal, you
23 have the right to request a waiver. The request should be
24 indicated in your initial bid package on Form A. The waiver
25 request must be in writing and submitted within ten (10) days

1 following notification of your firm apparent awardee or a low
2 bidder.

3 Your waiver request must include the following
4 documentation: detailed statement of efforts made to solicit
5 portions of the work to propose -- to be performed by certified
6 DBEs; detailed statements of the efforts made to contact and
7 negotiate with certified DBEs. And next, for each certified DBE
8 that placed a quotation or offer to your company for the bid, a
9 detailed statement of the reason for this conclusion. Let's
10 see. And again, your request for waiver will be reviewed by our
11 office. And also, I would like to inform you that during this
12 process or if you are the awardee of this contract, Monthly
13 Participation Reports are due in our office. That's for the
14 prime and the subcontractor.

15 Are there any questions? Yes, sir?

16 MR. CARRIKER: Gary, can you reiterate to folks
17 what the DBE goal that has been established in the contract? I
18 don't think I heard that.

19 MR. BROWN: Okay. I apologize. I believe it's 30
20 percent (30%). The information I have here, I think it's 30
21 percent. There's a 30 percent goal on the contract.

22 MR. CARRIKER: Thank you.

23 MR. OWENS: Thank you, Gary. Now we're going to talk
24 about the hiring plan. As Roger reiterated earlier that, we're
25 part of the fabric of this community. So MTA, because this is a

1 federal project, we're coming up with what we call a hiring
2 plan. So the gist of it is, the community has been asking about
3 jobs. We're spending all this money in their community; we're
4 getting this federal money. They want jobs.

5 So one of our things is, is to come up with a hiring
6 plan to say out of the -- you have the DBE goal and then the 50
7 percent of the prime. Twelve percent (12%) will be utilized for
8 trades, and you know, welders, carpenters, bricklayers,
9 laborers. And we also have staff that's going to assist you
10 with that. So you're not going to be doing it on your own.
11 There's going to be community groups that's going to be staffed
12 to assist you. So there will be an addendum coming out saying
13 what the hiring plan is. You will be required to submit that
14 saying this is -- just like you would do your DBE goal. It is
15 also a plan.

16 Like I said, it's one of these fluid motions that's
17 coming out, but I'm just going to let you know, this is what's
18 happening that it will be part of it. Other agencies have gone
19 further. I came from Los Angeles not too long ago. Los Angeles
20 has a Workforce Development Plan, but they also have a Project
21 Labor Agreement that they signed with the unions. So since we
22 don't have a Project Labor Agreement with the unions, we can't
23 go that far. They have it on state money and federal money. So
24 the feds are saying if we give you money, you have a hiring
25 plan. So that's what we're looking at. Now, in regards to the

1 hiring plan, if there's questions on that, again, I will take
2 the questions on the hiring plan because I know this is hitting
3 you new. All right. Most of you will receive the handout that
4 will be an addendum. And I'm going to just let you know what
5 will be a part of it. The hiring plan will be one portion of
6 it. The investments in Iran Act. As a state statute, along
7 with just certifying that, you know, you're not doing business
8 in Iran. There's probably like six companies on that debarred
9 list now and there are all oil companies. So I -- but I -- you
10 have to self-certify saying that you don't.

11 The next one is Location of Performance of Services
12 Disclosure. That will be in an addendum. Mercury Affidavit
13 Certificate. It's also a statute. And then, a Conflict of
14 Interest Affidavit and Disclosure form. That will be part of an
15 addendum that will be required with your submission. Any
16 questions?

17 [There was no response.]

18 MR. OWENS: Now, I'm going to go to the questions and
19 answers that I got via email, just for informational purposes.
20 We didn't list who submitted them, and so we'll just go through
21 them.

22 First question. "In going through the bid form, I
23 don't see any line items for Divisions 3, 4, 5, 6, 7, 8, 9, 14,
24 15. Where are we to put the costs for this work? Do we really
25 have to break out each like item that it costs on the bid form?"

1 The response is the bidders are supposed to put
2 entries into each bid item identified on the bid form. They're
3 still a lump sum item and they will give a lump sum breakdown
4 after the bids are evaluated.

5 Second question. "One major question we have is about
6 the requirement to perform 50 percent (50%) of the work with our
7 own forces. Would this be waived or reduced since this is a
8 preliminary building and not a highway project?"

9 MTA will not waive the requirement identified in the
10 Notice to Contractors. The bidder will perform 50 percent (50%)
11 of the work with their own forces. It's a go or no go. If you
12 don't do it, you're not in.

13 Third question. Okay. "Our company InSomas (phonetic
14 sp.) is an IP-based access control manufacturer. We have
15 thousands of installs worldwide. Here are few to highlight."

16 And, I -- basically, we put them on one page. We're
17 going to change the addendum. What we're saying is it was
18 listed on the wrong page. So we're going to change it to
19 reflect that level. It will be in the addendum.

20 The fourth question. "I do not see the elevator
21 included in the specification documents, Division 14. Is the
22 elevator modernization part of the phase?"

23 Yes. This project has one and there is a spec
24 covering it.

25 And the last question. "There are no door numbers

1 shown on the floor plans and there is no door schedule with
2 actual doors/room numbers. Drawing A, 2804 only shows the types
3 and sizes of doors for the door tags. Please provide an actual
4 door schedule that lists each opening and the door information
5 for each door so contractors don't have to guess at the quantity
6 and pricing for doors on this project."

7 The answer is the contractor submits their own
8 schedule during the shop during review stage based on contract
9 documents.

10 Are there any questions?

11 MR. LOWE: Regarding the --

12 MR. OWENS: State your name --

13 MR. LOWE: Oh. My name is --

14 MR. OWENS: -- and your company.

15 MR. LOWE: -- David Lowe with Commercial Construction.

16 THE REPORTER: Repeat, please.

17 MR. OWENS: Repeat it.

18 MR. LOWE: David Lowe --

19 THE REPORTER: -- If you could stand up, please. The
20 microphones are -- thank you.

21 MR. LOWE: My name is David Lowe with Commercial
22 Construction. Regarding the 50 percent (50%) Labor Force Rule,
23 how would typical general contractors who don't do perform --
24 self-perform work is supposed to provide that? Are there going
25 to be other ways to get around that?

1 MR. OWENS: My suggestion is don't try to get around
2 it. It's 50 percent or more. So, you know, when you submit
3 your bid package, you got to list who is going to be your subs,
4 and all of them. Some may be minority; some may not be. But,
5 the requirement is 50 percent (50%).

6 MR. LOWE: So are we then supposed to provide that
7 through the subcontractors?

8 MR. OWENS: No. That is for the prime. The prime
9 contractor will do 50 percent (50%) of the work or more.

10 Any questions?

11 [There was no response.]

12 MR. OWENS: All right. As I stated before, there will
13 be an addendum coming out with the items that I mentioned. As
14 of now, the bid due date is the 15th. It may change. And as I
15 stated before -- yes, sir, go ahead.

16 MR. COLLISON: Paul Collison, Potts and Callahan.
17 Will a sign-in sheet be included in the addendum?

18 MR. OWENS: Yes, it will be.

19 MR. COLLISON: Thank you.

20 MR. PICKETT: John Pickett with Dustin Construction.
21 We still haven't seen the sign-up sheet over here. We'll make
22 sure we get that. Thank you.

23 MR. OWENS: There's one for a site visit. Did anyone
24 get the site visit and the sign-in sheet? Who hasn't?

25 Anyone have the sign-in sheet?

1 Okay. If you can, just leave me your card. I'll make
2 sure that -- and that's the other thing. Make sure that
3 everyone who signed in, that are not MTA employees, leave me a
4 card because if I -- that way I can transpose it to make sure
5 that I got your right name, email address, in case I have to
6 send something to you.

7 Like I said before, whenever that bid due date is,
8 like I said, if you showed up to this meeting and you plan on
9 bidding, please show up at the bid opening. It's going to be
10 always at two o'clock. Please do not show up at 2:01 because it
11 will not be accepted. As I stated before, if you're going to
12 drop it off at 2:00, come here at noon, go to lunch and come
13 back. If there's any questions -- if there's no further -- yes,
14 sir?

15 MR. HUGHES: Gary Hughes, A2Z Environmental. Phase II
16 is way down the road after you build the other building? And
17 then -- and those buildings are going to get wrecked?

18 MR. FRAZIER: Right now our Phase II schedule does not
19 have a construction schedule identified yet. I mean, it's not
20 funded.

21 MR. HUGHES: Okay.

22 MR. FRAZIER: We are doing the design.

23 MR. HUGHES: Gotcha.

24 MR. FRAZIER: But, we do not have construction funding
25 secured at this point.

1 MR. HUGHES: Thank you.

2 MR. OWENS: If there's no further questions, good
3 luck.

4 MR. FRAZIER: People going to the site -- people who
5 know how to get there? It's very simple. I know everybody is
6 probably scattered around in garages or meters or whatever. The
7 best way to get up to the site is get over to Calvert Street, go
8 north. When you get over to North Avenue, take a right. You'll
9 go through a couple of lights and then you turn onto --

10 UNIDENTIFIED SPEAKERS: Homewood.

11 MR. FRAZIER: -- Homewood. It's at -- left on
12 Homewood. It's at a traffic light. The road will go up and
13 veer to your right onto Kirk. I think it's one, two traffic
14 lights. If you get to Bonaparte, the Reese Press Building is on
15 your right. Do not pass Bonaparte.

16 What I would recommend is we pull into the parking
17 lot. That's where all the employees are parking. You'll see
18 the division on your left. The Reese Press Building is on your
19 right. We'll convene under the canopy in the front of the
20 building, I'd say 30 -- 40 minutes from now. Give everybody the
21 chance to get out your cars at -- where we're building. We do
22 not want people parking over on the existing division. You may
23 get run over by a bus and that's not a good thing to start with.

24 (Pre-bid meeting was adjourned at 10:48 a.m.)

25 (There was a site visit immediately following the pre-bid)

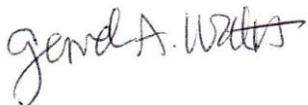
CERTIFICATE OF TRANSCRIBER

I, hereby, certify that the Maryland Department of Transportation, Maryland Transit Administration Pre-Proposal Conference for Contract No. MTA-T-0705-0140 held at 6 St. Paul Street in Baltimore, Maryland on April 4, 2013 was recorded by means of electronic sound recording.

I further certify that, to the best of my knowledge, that the foregoing pages represent a complete and accurate transcript of the electronic sound recording of the conference as transcribed by me.

I further certify that I am neither an employee of MTA or relative to any party, herein, and that I have no interest in the outcome of this solicitation and subsequent award.

In witness whereof, I have affixed my signature this 17th day of April 2013.

By: 

Gervel A. Watts
Transcriber