

OFFICIAL TRANSCRIPT OF THE
MARYLAND DEPARTMENT OF TRANSPORTATION
MARYLAND TRANSIT ADMINISTRATION

PRE-BID MEETING

FOR

ANCILLARY FOR REPAIR AND MAINTENANCE

OF RAIL SIGNALS, POWER, VEHICLES,

AND ASSOCIATED EQUIPMENT

CONTRACT NO. T-1302R

September 20, 2011

10:00 A.M.

Maryland Transit Administration
6 St. Paul Street, #731-732
Baltimore, Maryland 21230

Agency:

Gary Lockett, Procurement Division
Joel (Jeff) McCormack, AECOM
Ashok Kumta, AECOM

Participants:

Todd Davis, Intellect Corporation
John Burke, Intellect Corporation
Andrew Todtz, Hawkeye Construction, LLC

Court Reporter:
Saundra Jackson
One Stop Legal
Hyattsville, MD 20784
(301) 379-6607

1 MR. LOCKETT: Good morning. My name is Gary Lockett.
2 I'm the Chief of Construction, Installation, and Professional
3 Services Section of the MTA Procurement Division, and I'll be
4 serving as Procurement Officer for this project.

5 This is our -- the second Pre-Bid meeting that we're
6 having, and so it's for the Contract No. T-1302R, Ancillary for
7 Repair and Maintenance of Rail Signals Power, Vehicles, and
8 Associated Equipment. And, I see that you've already signed in
9 on the attendance sheet, which is good, and then I'm going to
10 introduce some key members of the MTA Project Team, and then
11 I'll go into the overview of the administrative and contractual
12 elements, and then, we'll get into the question and answer
13 period, and you can close that door for me. Thanks.

14 COURT REPORTER: Did you give the time?

15 MR. LOCKETT: Oh, the time is -- 10:10.

16 UNIDENTIFIED SPEAKER: 10:10, yeah.

17 COURT REPORTER: Thank you.

18 MR. LOCKETT: I guess we can start.

19 MR. McCORMACK: Huh?

20 MR. LOCKETT: I guess we can start with you.

21 MR. McCORMACK: My name is Jeff McCormack. I'm with
22 AECOM and I'm the Resident Engineer for this project.

23 MR. KUMTA: Ashok Kumta, AECOM, giving supports to
24 MTA, Engineering Department.

25 MR. TODTZ: Andy Todtz with Hawkeye Construction.

1 MR. DAVIS: Todd Davis Intellect Corporation.

2 MR. BURKE: John Burke, Intellect Corporation.

3 MR. LOCKETT: Okay. So, I'm going to start with a
4 description of the project, and as we move along, if you have
5 questions when that time comes, I want to remind you, you are
6 being recorded, so you repeat, you know, the company name or
7 your -- and your name and then proceed with the question.

8 Okay. The Statement of Work. The work to be
9 performed under this Contract includes the furnishing of
10 services necessary for the accomplishment of miscellaneous minor
11 construction, repairs and maintenance work for the
12 Administration's Facilities located throughout the State. Work
13 may include repairs, additions, and modifications to transit
14 rail systems, including, but not necessarily limited to, train
15 control, gate crossings, traction power, catenary power, and
16 rail vehicles. The work may include only electrical
17 installation work in accordance with supplied drawings and
18 specifications.

19 A Disadvantaged Business Enterprise subcontracting
20 goal of twenty-five percent (25%) has been established for this
21 project. This project is, federally, funded.

22 Our intent is -- the Maryland -- the MTA intends to
23 award multiple contracts up to four (4) contracts from this
24 Solicitation to the responsible bidders with the lowest
25 responsive bid based on the cost of the sample task provided in

1 this Solicitation. The contractor submitting the lowest bid
2 will be awarded that task. The lowest bid amount for the sample
3 task does not represent the actual amount for the -- for which
4 the contract will be awarded. The prospective responsible low
5 bidder will be advised of the actual "not to exceed" contract
6 amount prior to contract execution and will be awarded that
7 contract amount.

8 Based on the current program, the MTA has allocated a
9 budget of, approximately, six million dollars (\$6,000,000.00)
10 for this Solicitation. And, again, we anticipate multiple
11 awards from this IFB.

12 And, the MTA does not imply or guarantee that any
13 individual Contractor will receive the -- either the grand
14 total, price bid, or the amount budgeted during the life of this
15 Contract. The Contractor will only be compensated for the
16 actual work, satisfactorily, completed and accepted on a task-
17 by-task and item-by-item basis, as required by the MTA and in
18 accordance with the Standard Provisions and Technical Provisions
19 of this Contract.

20 The deadline for submission of questions is **September**
21 **the 23rd**. All questions must be directed to my attention at the
22 Administrative Offices or via Internet, and I'm at
23 glockett@mta.maryland.gov. And, this information is in the
24 Solicitation. Faxed messages will not be accepted unless
25 accompanied by a telephone notification. And my number is (410)

1 767-3360. Our fax number is (410) 333-4810. Questions should
2 be submitted on company letterhead. Questions may not be
3 accepted after the close of the submission date.

4 Please take note that there has already been two
5 addendum issued for this Solicitation. Any additional addendum
6 needed will be issued after the deadline for questions has
7 passed from this Pre-Bid meeting. The addendum will include
8 responses to Contractor's written questions, planholder's list,
9 and any changes which need to be made to the specifications.
10 All planholders will be informed by e-mail whether an addendum
11 has been issued and ready to download from the MTA's Website.
12 And, bidders are required to acknowledge all addenda by signing
13 a copy of each addendum, cover letter, and include it with their
14 bid package. Do not return the signed cover letter after
15 receiving the addendum.

16 And, although we endeavor to notify Contractors of all
17 addenda to this Solicitation in a timely manner, it is the
18 responsibility of the Contractors to make sure they download all
19 appropriate documents prior to the bid due date. Bids are due
20 on **October the 5th, 2011** at 2:00 P.M. Eastern Standard Time.
21 Bids should be sealed and addressed to the Maryland Transit
22 Administration, Procurement Division, 6 St. Paul Street,
23 Baltimore, Maryland 21202, and marked "Bid for Contract No. T-
24 1302R - Ancillary for Repair and Maintenance of Rail Signals,
25 Power, Vehicles, and Associated Equipment."

1 Hand delivered bids should be deposited in the bid box
2 located on the seventh (7th) floor before the 2:00 P.M. deadline.
3 At that time, the bids will be, publicly, opened and read aloud.
4 And bids are irrevocable for one hundred fifty (150) days
5 following bid opening.

6 The levels of insurance that are required are outlined
7 in this Solicitation on Page -- on I -- Page IR, and all bidders
8 must submit, with their bid, the following documents -- A fully
9 executed Bid Bond on a form furnished by the Administration in
10 the amount of five percent (5%) of the bid price or a fully
11 executed Individual Surety Bid Bond in the amount of five
12 percent (5%) of the bid price, if applicable, and a fully
13 executed Affidavit of Individual Surety and a Surety Affidavit.
14 They also should submit a fully executed copy of the
15 Contractor's Questionnaire, Pre-Award Evaluation Data, a fully
16 executed copy of the Bid Proposal Affidavit, a fully executed
17 Buy America Certificate, a fully executed Certification
18 Regarding Lobbying, and a fully executed Attachment A Certified
19 DBE Utilization and Fair Solicitation Affidavit and Attachment B
20 DBE Participation Schedule.

21 If the bidder fails to submit Attachment A and
22 Attachment B of these DBE Forms with the bid, as required, the
23 Procurement Officer shall deem the bid non-responsive, a signed
24 copy of the cover letter for each addendum issued by the MTA.

25 This list of items can, also, be found on the Bid

1 Form, Page 3 of 7.

2 Are there any questions related to the Administrative
3 and Contractual Requirements?

4 MR. BURKE: John Burke with Intellect Corporation.

5 In regard to the DBE process, I had a question for
6 Paula Cullings. Should I put that in writing?

7 MR. LOCKETT: Yes, I would want you to put it in
8 writing. We are expecting the offer -- Office of Fair Practice
9 to send a representative before this meeting is over. As I said
10 before, they're having a meeting that -- themselves, right now,
11 this morning. So, I'm going to hold, you know, all their
12 questions and when they come in, then we'll go to their --

13 MR. BURKE: Okay.

14 MR. LOCKETT: -- presentation. But, yes, put it in
15 writing --

16 MR. BURKE: Thank you.

17 MR. LOCKETT: -- also.

18 MR. DAVIS: Todd Davis, Intellect Corporation.

19 This might cover -- be covered under that same weight
20 process, but are you hoping for twenty-five percent (25%) of
21 each of the task bids or twenty-five percent (25%) of the whole
22 contract?

23 MR. LOCKETT: Your Attachment A of that form, you will
24 be making a commitment of twenty-five percent (25%) overall that
25 you in -- you know, will try to make twenty-five percent (25%),

1 but as the tasks come out, the task -- it may or may not warrant
2 a full twenty-five percent (25%), okay, depending on this
3 particular task.

4 MR. DAVIS: Okay.

5 MR. LOCKETT: And, so if you bid on it and say, "Well,
6 I can do eight percent (8%)," you just have to be aware that as
7 time goes on and you're bidding on other tasks that you,
8 eventually, got to get up to twenty-five percent (25%) overall.

9 MR. DAVIS: Okay. So, if Task A is \$10, then 250 --
10 we want to try to get 250 of it MBE, but if we -- it's not
11 capable as long as the whole six million is covered under the
12 twenty-five percent (25%), then --

13 MR. LOCKETT: Right. You're make it -- yeah. You're
14 making that commitment as if every bidder that is -- you're
15 making that commitment that if you were to get all of the tasks,
16 you'll have twenty-five percent (25%).

17 MR. DAVIS: Right.

18 MR. LOCKETT: Okay. (Unintelligible).

19 MR. BURKE: John Burke with Intellect Corporation.

20 You mentioned that there would be up to four contracts
21 issued, so if you're not the lowest bidder and say you're the
22 second lowest bidder, in this example, you would receive a
23 contract from the MTA for a set amount of money or would you
24 just wait for the next task to bid on?

25 MR. LOCKETT: No. You would -- you'll receive a

1 notice that you're in the pool of eligible bidders from that
2 point on, and whoever the low bidder is, of course, would get
3 that first task to perform, but you're still in that pool, you
4 know, with a -- basically, a \$6 million contract.

5 MR. BURKE: Okay. So, you would get it a contract --

6 MR. LOCKETT: -- But, there's no guarantee that you
7 will get \$6 million because you're in a pool with multiple
8 bidders.

9 MR. BURKE: Okay.

10 MR. LOCKETT: Okay? And, no -- there's no guarantee
11 that each individual Contractor will get \$6 million. Okay?

12 MR. BURKE: Okay. But -- so, the question that was
13 previously asked by Todd Davis, if his percentage of DBE content
14 was less than twenty-five percent (25%) task -- the sample task,
15 and he was awarded that task, if he then, never won any of the
16 subsequent tasks, how does that twenty-five percent (25%) get
17 made out? Is it by the other Contractors would have to bid --

18 MR. LOCKETT: It's going to be --

19 MR. BURKE: -- more than 25?

20 MR. LOCKETT: Well, it's going to be made up,
21 hopefully, by the different Contractors that are awarded bids.
22 We'll get percentages. We'll get DBE percentages and
23 participation out of -- hopefully, out of each contractor, you
24 know, that is awarded a task to perform. And, if you don't get,
25 you -- obviously, if you don't get any more tasks awarded, then,

1 you know, then you wouldn't get any more DBE participation that
2 whatever you put down.

3 MR. BURKE: Okay, thank you.

4 MR. TODTZ: Andy Todtz, Hawkeye Construction.

5 Will the sum of the contracts issued -- of the four
6 contracts or less, will that sum up to \$6 million or it will be
7 \$6 million of work awarded over the life of the contract?

8 MR. LOCKETT: It'll be \$6 million worth of work
9 awarded over the life of the contract. So, each individual task
10 will stand on its own as far as the amount --

11 MR. TODTZ: But the contract --

12 MR. LOCKETT: -- is --

13 MR. TODTZ: -- amount to each contractor, will it --
14 could the sum of the four main contracts be in excess of 6
15 million or will they total 6 million? So, if one contractor
16 uses up his share, is there still -- are they --

17 MR. LOCKETT: No. I --

18 MR. TODTZ: -- out and now you're down to two
19 contractors or one contractor left to do the work?

20 MR. LOCKETT: No. It'll be \$6 million overall for --
21 so it's a pool of money that's --

22 MR. TODTZ: Mm-hmm.

23 MR. LOCKETT: -- and then -- and the reason why each
24 contractor that's awarded is 6 million because it may happen,
25 but, I don't think it will, but each individual contractor -

1 one contractor could get all the task.

2 MR. TODTZ: Okay.

3 MR. KUMTA: That is a possibility?

4 MR. TODTZ: Okay.

5 MR. LOCKETT: That is a possibility --

6 MR. TODTZ: All right.

7 MR. LOCKETT: -- but --

8 MR. TODTZ: Yeah.

9 MR. KUMTA: -- it might happen.

10 MR. LOCKETT: -- the idea here is that we have a pool
11 of money worth \$6 million --

12 MR. TODTZ: Right.

13 MR. LOCKETT: -- and once we -- once tasks start going
14 out, that pool gets smaller.

15 MR. TODTZ: Okay. So, when you award --

16 MR. LOCKETT: I mean as you go along --

17 MR. TODTZ: -- contracts, it'll, basically, be a \$6
18 million contract, potentially, to each contractor?

19 MR. KUMTA: I don't know how we're going to do that.

20 MR. LOCKETT: Yeah, I guess, you could say it that
21 way. Yeah, I guess you could say it that way.

22 MR. DAVIS: Todd Davis, Intelect, again. Just I -- I
23 just want to be clear.

24 You'll have the low four bidders as long as they're
25 eligible and approved bidders --

1 MR. LOCKETT: Mm-hmm.

2 MR. DAVIS: -- once the bidding -- they will be the
3 only bidders allowed to bid on the remaining part of this
4 contract?

5 MR. LOCKETT: Exactly.

6 MR. DAVIS: So, they will always get an opportunity.
7 To your point, one of them might win it all, one of them might
8 not win anything -- or three of them might not win anything
9 depending on how well you bid the job.

10 MR. LOCKETT: Right.

11 MR. DAVIS: Twenty-five percent (25%) is the goal --

12 MR. LOCKETT: Yes.

13 MR. DAVIS: This might -- since it's a, federally,
14 funded contract, if you're a DBE contractor, do you count
15 towards the DBE participation?

16 MR. LOCKETT: Yes, you do.

17 MR. DAVIS: All right. So --

18 MR. LOCKETT: Yes, you do.

19 MR. DAVIS: Okay.

20 MR. LOCKETT: Yeah.

21 MR. DAVIS: And, one last question from me.

22 I couldn't find it, but is it a prevailing wage job?
23 Is it --

24 MR. LOCKETT: -- Yes. It's federal -- federal wage
25 rates are in Addendum No. 1.

1 MR. DAVIS: All right.

2 MR. LOCKETT: In Addendum No. 1.

3 MR. DAVIS: I didn't see that. I apologize.

4 MR. LOCKETT: It's okay.

5 MR. DAVIS: Excellent.

6 MR. LOCKETT: And, I'm going to let the Project Team -
7 - they can give an overview, but in -- they can correct me if
8 I'm wrong on this --

9 MR. KUMTA: Yes.

10 MR. LOCKETT: -- but, I think, there's -- it's a --
11 it's an Ancillary Contract with multiple tasks. You know, so,
12 you know, the first one might go out and one contractor gets it,
13 and then they might come along and say, "Hey, we got another
14 task we got to do way over here somewhere." Well, that --
15 obviously, you want -- you might -- that same contractor may
16 have work forces to be able to do that work, but maybe they
17 won't, and so we got a pool of contractors to go to, say, "Okay.
18 Now, we're going to give it to this contractor. They can work
19 on this," -- you know, depending on the bid, of course, but, you
20 know, it may -- it's -- I think there's going to be enough work
21 to go around, I believe.

22 MR. KUMTA: There should be.

23 MR. LOCKETT: And, I hope -- you know, and we're kind
24 of like -- this -- it's just a new process for us, as well,
25 working our way through, and so we -- we're going to see how

1 this plays out over the course of time and with our Project
2 Managers because once the awards are made, the Project Team sort
3 of takes over, and they'll be issuing those Notices for Tasks
4 and asking for bids from that pool of bidders. Okay.

5 MR. BURKE: John Burke with Intellect Corporation.

6 If you were awarded a task, say, this sample task, the
7 rail cages, if during the course of that task it was determined
8 that the Schedule of Work changed or increased, how would you
9 handle that? Do you -- can you do an addendum to it to increase
10 the size of that task?

11 MR. KUMTA: This is Ashok Kumta.

12 If any -- if task is approved, will it be based on the
13 bid submitted, we accept, for hypothetical reason \$102,000 for
14 your low bid, you're given the contract. And, during the course
15 of the installation work we realize that there are cable needs
16 to be removed, that will be considered the change to that score,
17 and we will use the MTA change process. So, we will be giving
18 you additional change notice to include that cable location and
19 that cost will be negotiated.

20 MR. BURKE: Okay. I just wanted to make sure it
21 wouldn't be another --

22 MR. KUMTA: Yes.

23 MR. BURKE: -- bidding process -

24 MR. KUMTA: No, no, no, no, no, no. You're working,
25 only you have that task. Okay? And then, the change process

1 will be utilized what MTA has.

2 MR. BURKE: Okay, understood.

3 MR. KUMTA: Yeah. So, this is Ashok, again.

4 Consider this as the mini-contract of the task order,
5 and it -- all the contract or requirement was here, GP as should
6 be will be applicable that task. Okay.

7 MR. LOCKETT: And, I'll leave the floor open for, if
8 you all want to, if you want to add anything about the first
9 task or talk about it, it's the --

10 MR. KUMTA: -- I mean, yeah. Why don't we just --

11 MR. LOCKETT: -- Project Management Team --

12 MR. KUMTA: -- give them an idea of what the first
13 task? I mean do you have any question on the first task? It's
14 basically, you know, (unintelligible) purchasing and installing
15 of it, so --

16 MR. TODTZ: Work hours?

17 Andy Todtz, Hawkeye Construction.

18 COURT REPORTER: Thank you.

19 MR. TODTZ: Can you review the work hours for the
20 task?

21 MR. KUMTA: Work hours for --

22 MR. TODTZ: -- The work hours to perform the task.
23 Since it's on the rail line, does it have to be done during
24 shutdown times? Is it 12 a.m. --

25 MR. LOCKETT: You said --

1 MR. TODTZ: -- to 3 A.M. or - what is it?

2 MR. KUMTA: Yeah. There is a time.

3 MR. McCORMACK: It says the work times --

4 MR. TODTZ: Okay.

5 MR. McCORMACK: -- are to be any time --

6 COURT REPORTER: Your name?

7 MR. McCORMACK: I'm sorry. Jeff McCormack, AECOM.

8 COURT REPORTER: Thank you.

9 MR. McCORMACK: Work times are to be any time, any
10 day, except during special events at peak a.m. and p.m. service
11 hours.

12 MR. TODTZ: All right.

13 MR. McCORMACK: If you want to, I can pretty much just
14 go, generally, over the Scope of Work.

15 MR. TODTZ: Okay.

16 MR. McCORMACK: Basically, the Scope of Work says you
17 -- to provide and replace and test one-hundred-twenty (120)
18 switch crib heaters at six-day layout -- switch layouts at -- on
19 the Baltimore Light Rail. At any given time, pretty much
20 perform the following -- Temporarily disable the switch machine
21 from operating; if energized, de-energize switch heater control
22 cabinet and remove power; remove the old crib heaters, clearing
23 any ballast required for the removal; install the new crib
24 heaters, clearing any ballast required for the installation; and
25 if required due to space limitation, disassemble the heater,

1 install individual parts in the crib heaters, and reassemble in
2 place; plug connect the new crib heaters and secure cable end
3 with cable ties and staples; restore power, energize, switch
4 heater control cabinet, and verify both; a new bolt -- verify
5 both new crib heaters operate; restore, switch heater control
6 cabinet to original; energize or de-energize condition; restore
7 switch machine to operate and condition.

8 And this, pretty much, covers the general Scope of
9 Work as far as what needs to be done.

10 I can't think of anything else that, really, needs --

11 MR. KUMTA: -- This is Ashok. They have to go to the
12 train, also; is that right?

13 MR. McCORMACK: Right. Well --

14 MR. KUMTA: Yeah.

15 MR. McCORMACK: -- as far as the training's concerned
16 --

17 MR. KUMTA: Yeah.

18 MR. McCORMACK: -- you know, all the installers has to
19 -- have to be Light Rail safety trained and have on-track work
20 protection, on-track work protection has to be provided. We
21 would require that you have a daily pick-up and drop-off on
22 track safe -- you know, track -- of the equipment that you need
23 at each location so, we're not storing at each location any
24 equipment that you're using.

25 And, all our work, basically, have to be coordinated

1 on the -- the MTA Work Order -- MTA Standard Operating
2 Procedures for Work. You have to obey all red tags and work
3 blocks, you know, on the railway as they come about. And, I
4 think, yeah, that's pretty much about it.

5 MR. TODTZ: Andy Todtz, Hawkeye Construction.

6 You also -- in the sample task you mention extra
7 heaters. Are those just to be delivered to the MTA storage
8 yard?

9 MR. McCORMACK: Right. Mm-hmm.

10 MR. BURKE: John Burke with Intelect Corporation.

11 Is the -- any of this work, here, outside of MTA's
12 jurisdiction? For example, the City of Baltimore.

13 MR. KUMTA: No.

14 MR. LOCKETT: No. (Unintelligible).

15 MR. KUMTA: No. This is all MTA (unintelligible)
16 within the MTA Light Rail (unintelligible).

17 MR. DAVIS: Todd Davis, Intelect Corporation.

18 It states in there to secure the switches in a safe
19 manner. Will MTA Light Rail personnel do the blocking of the
20 switches or would that have to be done by the contractor? And,
21 if the contractor is responsible, would they have to go to some
22 type of additional training courses other than Track Access?

23 MR. LOCKETT: I guess -- go ahead.

24 MR. McCORMACK: Jeff McCormack.

25 If there are blocks to be placed on the switches, I

1 think the MTA would provide their people to block the switches
2 because then it would require that you would have to understand
3 how to install blocks on the switches, which I don't think is a
4 requirement in Scope of Work.

5 MR. DAVIS: And --

6 MR. KUMTA: -- This is Ashok Kumta. Why don't you
7 submit your question?

8 MR. LOCKETT: That's what I was going to say.

9 MR. KUMTA: We will double-check with Light Rail.
10 Okay? And, they'll answer you that.

11 MR. DAVIS: No problem.

12 MR. KUMTA: Yeah.

13 MR. DAVIS: And, one further question.

14 So, there's none of this work that's on Howard Street
15 or in the middle --

16 COURT REPORTER: Excuse me.

17 MR. DAVIS: -- of the roadway. This is all in --

18 COURT REPORTER: -- Repeat your name, please.

19 MR. DAVIS: I'm sorry. Todd Davis, Intelect
20 Corporation.

21 COURT REPORTER: Thank you.

22 MR. DAVIS: I don't believe any of the designated
23 switch locations were called out that are in the road, but I
24 just want to double-check that.

25 MR. KUMTA: We will double-check with it because we -

1 you know --

2 MR. DAVIS: Assemble --

3 MR. KUMTA: Ashok Kumta. Submit that question --

4 MR. DAVIS: Okay.

5 MR. KUMTA: -- along with that and we'll double-check.

6 UNIDENTIFIED SPEAKER: Yeah. Double-check it, right.

7 MR. TODTZ: Oh, Andy Todtz, Hawkeye Construction.

8 Will we be required to attend weekly, bi-weekly, or monthly
9 progress meetings for these tasks?

10 MR. KUMTA: This is Ashok Kumta. Yes. You know,
11 there is a requirement on this side, monthly, progress meeting
12 on each task for each new contract.

13 MR. TODTZ: Won't you submit a schedule --

14 MR. KUMTA: A schedule, really --

15 MR. TODTZ: An updated schedule in the progress --

16 MR. KUMTA: Yes.

17 MR. TODTZ: -- meetings?

18 MR. KUMTA: Yeah.

19 MR. DAVIS: Todd Davis, Intelect Corporation. Will
20 there be a site visitation for this --

21 UNIDENTIFIED SPEAKER: I mean --

22 MR. DAVIS: -- if we're going to -- want to go out and
23 look at some of the switching -- yeah -- switching locations?

24 MR. KUMTA: This is Ashok Kumta. Yes, definitely.

25 Yeah.

1 UNIDENTIFIED SPEAKER: I think we never had a site
2 visitation before.

3 UNIDENTIFIED SPEAKER: Yeah.

4 MR. KUMTA: What is the date submittal?

5 MR. LOCKETT: It's due October -- the bids are due
6 October 5th.

7 MR. KUMTA: 5th. So --

8 MR. LOCKETT: Right.

9 MR. KUMTA: -- it'll be -- so, I think we like to send
10 the --

11 UNIDENTIFIED SPEAKER: All right. So, a site-visit.

12 MR. KUMTA: -- if they want to see. Yeah.

13 MR. BURKE: John Burke with Intellect Corporation.

14 Will that visit occur before the questions are due,
15 and when are the questions due?

16 MR. LOCKETT: The questions are due the -- Friday --

17 MR. KUMTA: 20 --

18 MR. LOCKETT: -- the 23rd.

19 MR. KUMTA: This Friday.

20 MR. BURKE: This Friday?

21 MR. KUMTA: Yeah. So, we have two weeks, I think,
22 basically, from today.

23 MR. LOCKETT: Yeah.

24 MR. KUMTA: Ashok. So, they will submit a question by
25 23rd.

1 MR. McCORMACK: Jeff McCormack, AECOM.

2 I think the question was are we going to arrange a
3 site visit before the questions are due? And, today, is the 20th
4 and the questions are due in by the 23rd, Friday.

5 MR. LOCKETT: Friday.

6 MR. McCORMACK: Chances are it's going to be,
7 physically, impossible to get that site visit arrangement --

8 MR. KUMTA: But, you want it before the --

9 MR. McCORMACK: -- before the 23rd.

10 MR. KUMTA: -- questions?

11 MR. BURKE: That was my question. John Burke with
12 Intellect.

13 MR. KUMTA: Yeah.

14 MR. BURKE: I'd asked if the site visit could occur
15 before the questions were due so that if it prompted any
16 questions, we could then enter them into the --

17 MR. KUMTA: This is Ashok Kumta.

18 MR. BURKE: -- (unintelligible).

19 MR. KUMTA: I think we have to give this notice to all
20 the bidders, and we don't know how many bidders are there. So,
21 I guess, we have to give them maybe two, three days notice that
22 there will be site visits, and that's the way I was thinking
23 about it.

24 So, I know you can come, but how about other bidders?
25 We don't -- which we don't know, so I was thinking about maybe

1 trying to, you know, put the visitation notice on the contract
2 saying, "Next week Wednesday morning we'll have visitation."
3 You know?

4 If the -- after the visitation more question raise,
5 maybe we'll have to let him know, and he will, you know, so.

6 MR. LOCKETT: Yeah. And, I'd have to --

7 MR. KUMTA: Yeah.

8 MR. LOCKETT: -- consider it, but --

9 MR. KUMTA: Yeah.

10 MR. LOCKETT: It would -- this is Gary Lockett.

11 Would you -- would it be problematic -- I think, we'll
12 have to -- I guess we'd have to ask the people here in -- at
13 Light Rail --

14 MR. KUMTA: And, you're right. I mean they have --

15 MR. LOCKETT: -- the availability of --

16 MR. KUMTA: You're right.

17 MR. LOCKETT: -- getting in there; right?

18 MR. KUMTA: You're right. So, I think, generally,
19 they will allow you. They -- we give them four or five days of
20 time (unintelligible), and I was thinking about next week, maybe
21 Tuesday or Wednesday we can have a site visit. Okay. At least
22 we can go until (unintelligible) contract will be coming here.
23 It should not be a problem, actually.

24 But, again, we got to give the notice to all other
25 bidders, also, if they want to come and see.

1 MR. LOCKETT: Well, let me think about that. I don't
2 -- I mean, you know --

3 MR. KUMTA: Huh? Yeah.

4 MR. LOCKETT: -- the bidders that are interested, you
5 know, they --

6 MR. KUMTA: -- But, at least, everybody should know
7 that --

8 MR. LOCKETT: They should know that there is --

9 MR. KUMTA: -- a site visit --

10 MR. LOCKETT: -- a site visit available.

11 MR. KUMTA: You're right.

12 MR. LOCKETT: Okay.

13 MR. KUMTA: So, I will word that that way. We could
14 put it today, but next Wednesday morning maybe, hey, there will
15 be a site visit if anybody wants to come. This is the location,
16 this is the time, so everybody can -- you know. I was thinking
17 about (unintelligible) possibility as -- you know?

18 MR. LOCKETT: Okay.

19 MR. KUMTA: Yeah. Okay.

20 MR. LOCKETT: Yeah. But, I can cover that in a --
21 probably in another -- in a quick addendum of some type or a
22 notice --

23 MR. KUMTA: You're right.

24 MR. LOCKETT: -- you know, on the Website that there's
25 site visits --

1 MR. KUMTA: You're right. Yeah. That's right.

2 MR. LOCKETT: -- are available.

3 MR. KUMTA: Yeah.

4 MR. DAVIS: So, the answer is if the visit will take
5 time -- place before the questions are due?

6 MR. KUMTA: No.

7 MR. LOCKETT: No.

8 MR. KUMTA: This is Ashok Kumta. The visit will take
9 place after the September 23rd date.

10 Now, if you have more questions, then maybe, our
11 Procurement Office has to make the decision whether he can
12 accept any more questions or not. Okay?

13 MR. BURKE: John Burke with Intellect Corporation.

14 As the switch is going to be blocked and work will be
15 done around the switch, is there a requirement, sir, for MTA to
16 test that switch before the contractor leaves that location?

17 MR. McCORMACK: Say that, again. I'm sorry.

18 MR. BURKE: John Burke with Intellect.

19 My question was as the switch is going to be blocked,
20 is there a requirement for that switch to be tested before the
21 contractor leaves that site or that location?

22 MR. KUMTA: I think --

23 MR. McCORMACK: Jeff McCormack, MTA, AECOM. Yes.

24 MR. KUMTA: It is -- Ashok Kumta. Contractor need to
25 test that switch.

1 MR. BURKE: Does the contractor himself can't test it?

2 I mean --

3 MR. KUMTA: Okay.

4 MR. BURKE: -- it has to be tested by the MTA, right?

5 MR. KUMTA: I'm not sure. Maybe -- Ashok Kumta,
6 again. I think, we will clarify during the site visit. We'll
7 have the Light Rail people coming on the board, so --

8 MR. BURKE: Okay. Because it, obviously, effects the
9 time at each location if we've got to wait for a switch testing
10 and so before we can move on to the next switch.

11 MR. LOCKETT: Okay.

12 MR. BURKE: So, that would impact our cost analysis.

13 MR. McCORMACK: This is Jeff McCormack, AECOM.

14 The requirement is that before you move on to the next
15 location, you pretty, much have to test the switch and put it
16 back into the condition that it was in before. And, it says,
17 "Restore switch machine to operating condition." And, of
18 course, then it says, "Restore the cabinet and also to original
19 energized or de-energized condition."

20 So, we would not want you to leave a switch in a
21 position where it's disabled until you move to the next location
22 unless that is authorized by MTA Light Rail.

23 MR. BURKE: I mean, I guess my -- John Burke with
24 Intellect, again.

25 I guess, my question is that we don't have control

1 over the switch itself. That would have to be tested by the
2 MTA, so it would require their involvement, presumably, at each
3 location.

4 MR. DAVIS: Yeah, Todd Davis, Intellect Corporation.

5 I'm a little confused. As far as the testing of the
6 switch machine itself and the testing of the heater, it's very
7 clear that the heater needs to be tested --

8 MR. KUMTA: Tested.

9 MR. McCORMACK: Right.

10 MR. DAVIS: -- and left in. Obviously, if we finish
11 it in the summer, you don't want the heater left on. In the
12 winter, if that's -- you determine that's where it needs to be,
13 but as far as the operation of the switch, in my previous
14 question I asked, specifically, if MTA personnel would be out
15 there if we had to disable a switch in any way. They would have
16 to re-enable it and assist us in the testing of the switch
17 machine.

18 MR. McCORMACK: I see.

19 MR. DAVIS: And, I'll put -- I'll make sure that --

20 MR. KUMTA: Well, put --

21 MR. DAVIS: -- that's in writing --

22 MR. KUMTA: Right. Yeah.

23 MR. DAVIS: -- but, that's really what --

24 MR. McCORMACK: Okay. Same thing you asked me --

25 MR. DAVIS: -- the clarification is --

1 MR. McCORMACK: Okay.

2 MR. DAVIS: -- is that, you know, we cannot operate or

3 --

4 MR. LOCKETT: Switch.

5 MR. DAVIS: -- tamper or put out of service the switch
6 machine.

7 MR. LOCKETT: Okay.

8 MR. McCORMACK: And Jeff McCormack, AECOM.

9 Correct. You cannot disable or tamper with a switch
10 machine.

11 MR. DAVIS: Todd Davis, Intellect Corporation.

12 This will be the first of the many tasks of similar
13 issue. We could be working on anywhere, anything, any type of -
14 -

15 MR. KUMTA: -- This is Ashok Kumta. Yes. Different
16 tasks will be issued depending upon what task they will get it
17 from, a request from Maintenance Department or (unintelligible)
18 Department. As, I said, it can be any task, so, yeah.

19 MR. BURKE: John Burke with Intellect.

20 Are these tasks just related to Light Rail activities
21 or could they cross over to Metro?

22 MR. KUMTA: Crossover to Metro, MARC. Ashok Kumta,
23 again.

24 It's any task, you know, related to what is described
25 It can be any place, yeah.

1 You will have a -- each task will give you where the
2 task will be worked, on Scope of Services, minority
3 participation, and everything, so, yeah.

4 MR. KUMTA: Anything else, Gary?

5 MR. LOCKETT: No. I was just looking at something
6 about a site visit.

7 MR. KUMTA: Yeah.

8 MR. LOCKETT: Okay. Any more questions?

9 UNIDENTIFIED SPEAKER: No. I'm good.

10 MR. LOCKETT: Okay. If we can arrange that site visit
11 sooner, we'll notify you sooner.

12 MR. KUMTA: Yeah.

13 MR. LOCKETT: Okay. Because I'm not sure -- is it in
14 an area where there might be some restrictions on --

15 MR. KUMTA: We'll talk --

16 MR. LOCKETT: -- access --

17 MR. KUMTA: Yeah. This is Ashok Kumta.

18 We'll talk with Light Rail --

19 MR. LOCKETT: Light Rail? Okay.

20 MR. KUMTA: I'll check where it is, you know, those --
21 who want to get the work done or, you know --

22 MR. LOCKETT: Okay.

23 MR. KUMTA: -- talk to Larry to see his availability
24 and what not.

25 MR. LOCKETT: Okay.

1 MR. KUMTA: I think, they can explain, exactly, what's
2 required, so --

3 MR. LOCKETT: Okay.

4 MR. KUMTA: I was thinking about the next two weeks
5 seems to be -- today is Wednesday. We have to give them notice.
6 It has to go up. You know, somebody has to read it, so at least
7 we got to give them one or two days more to look at it and what
8 not --

9 MR. LOCKETT: Right.

10 MR. KUMTA: -- so they can make it there.

11 MR. TODTZ: Andy Todtz, Hawkeye Construction.

12 For these tasks, can we be told ahead of time how many
13 flagmen we need at each site? I know it's based on training
14 speed and line of sight. Are we going to have to, physically,
15 inspect every site ourselves to determine if we need one
16 watchman or four watchmen, what we're going to need for the site
17 safety?

18 MR. KUMTA: Does it specify anything in there? No.

19 MR. McCORMACK: Jeff McCormack, AECOM.

20 I think, what we'll do is we'll talk to Light Rail and
21 then get you an answer for that question.

22 MR. KUMTA: I think you can submit the question.

23 MR. LOCKETT: Yeah, submit that one. Yes.

24 MR. LOCKETT: Okay. Any more questions?

25 It doesn't look like my DBE person is going to make

1 it, so -- but in the Notice to the Contractor that's in the
2 second addendum that we sent out, we sent out the whole Notice
3 to the contractors in its entirety and there is a DBE section in
4 there. Okay? So, if you have, you know, questions about that,
5 definitely, put them in writing and send them in, and then we
6 can respond from there.

7 If we have this site visit, obviously, there may
8 generate some more questions, but I'd like to get started on any
9 questions you have from this Pre-Bid, send them in in writing so
10 we can get started answering them, and then, there'll be less to
11 deal with, you know, after the site visit is scheduled because I
12 don't want to run all the way up to, you know, the -- close to
13 the Bid opening trying to get questions answered. You know? I
14 want to keep moving forward. Okay. If I can, possibly, do
15 that. All right?

16 Okay. Not having any more questions, I thank you for
17 attending, and I'll talk to you later. Thank you.

18 COURT REPORTER: What time is it?

19 MR. LOCKETT: It's 10:47.

20 COURT REPORTER: Thank you.

21 (PRE-BID MEETING WAS CONCLUDED AT TIME 10:47 A.M.)
22
23
24
25

CERTIFICATE OF TRANSCRIBER

I, hereby, certify that the Maryland Department of Transportation, Maryland Transit Administration pre-bid meeting for Contract No. T-1302R on 6 St. Paul Street in Baltimore, Maryland on September 20th, 2011 was recorded by means of electronic sound recording.

I further certify that, to the best of my knowledge, that the foregoing pages represent a complete and accurate transcript of the duplicated electronic sound recording of the proceedings as transcribed by me.

I further certify that I am neither a relative to nor an employee of any attorney or party, herein, and that I have no interest in the outcome of this solicitation.

In witness whereof, I have affixed my signature this 3rd day of October, 2011.

By: 

Lisa P. Campbell
Transcriber