

OFFICIAL TRANSCRIPT OF THE
MARYLAND DEPARTMENT OF TRANSPORTATION
MARYLAND TRANSIT ADMINISTRATION
PRE-PROPOSAL CONFERENCE
FOR
ANCILLARY REPAIRS, MAINTENANCE AND
MINOR CONSTRUCTION - METRO
CONTRACT NO. T-1338

August 18, 2011

10:30 A.M.

Maryland Transit Administration
6 St. Paul Street, #731-732
Baltimore, Maryland 21230

Agency:

Vanessa Ashe, Procurement Division
Christian Schneider, Greenhorne O'Mara/MTA
Bill Labin, MTA
Michael Randolph, STV/MTA

Participants:

Tara Madison, RichMoe Enterprises
Jamie Hill, Arica Consulting
Dave Luvara, Railroad Constructors

Court Reporter:
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Hyattsville, MD 20784
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1 MS. ASHE: Good morning. My name is Vanessa Ashe.
2 I'm the Procurement Officer on this project. Today is Thursday,
3 August 18th, 2011, at approximately 10:40 [a.m.]. This is the
4 pre-bid meeting for Solicitation T-1338 Ancillary Repairs,
5 Maintenance and Minor Construction - Metro.

6 We have here, today -- would you introduce yourselves?

7 MR. SCHNEIDER: Christian Schneider with Greenhorne &
8 O'Mara Consulting to the Metro Project Management Office.

9 MR. LABIN: Bill Labin, MTA Project Manager, MPML. I
10 will be the resident engineer.

11 MR. RANDOLPH: I'm Mike Randolph. I'm a consultant
12 with STV, and I work for Metro.

13 MS. MADISON: I'm --

14 MR. HILL: -- Jamie Hill, Arica Consulting and
15 Contracting.

16 MS. ASHE: Mm-hmm.

17 MS. MADISON: Tara Madison, RichMoe Enterprises.

18 MS. ASHE: Okay. Brief description of the project.
19 The work to be performed under this contract includes the
20 furnishing of services necessary for the accomplishment of
21 miscellaneous minor construction, repairs, and maintenance work
22 for the Administration's Metro facilities located in Baltimore
23 City in Baltimore County, Maryland.

24 Work may include electrical repairs and upgrades,
25 potentially including fixture cabling and light pole

1 replacement, as well as utility excavation and servicing,
2 concrete repairs, HVAC work, plumbing work, track work, access
3 control work, or work relating to the Administration's RFID
4 system, minor construction, and any other services related to
5 the preservation or enhancement of the Administration's Metro
6 system.

7 Now, a sample -- this is a description of the sample
8 task order. The contractor is to furnish all the materials and
9 provide all labor for professional services at the Owings Mills
10 Metro Station.

11 This work will include the renovation of the two
12 toilet rooms, men and women, upgrade of the platform lighting,
13 and painting. This project has a "not to exceed" amount of ten
14 million (\$10,000,000.00). Up to four (4) contracts will be
15 awarded from this solicitation.

16 A contract duration is for three (3) years.

17 Twenty-five percent (25%) of the work must be
18 performed by the contractor's own forces.

19 Liquidated damages will be assessed at two hundred
20 (\$200.00) per day.

21 A DBE subcontracting goal of thirty percent (30%) has
22 been established.

23 This project is federally funded and is subject to
24 Section 165 Buy America Requirements of the Surface
25 Transportation Assistance Act of 1982.

1 The deadline for questions on this project is
2 **September 2nd, 2011.** All questions must be directed to my
3 attention at the Administration Office located at 6 St. Paul
4 Street or via e-mail at Vashe@MTA.maryland.gov. Faxed messages
5 will not be accepted unless accompanied by telephone
6 notification at 410-767-3353. Our fax number is 410-333-4810.
7 An addendum will be issued after the deadline for questions has
8 passed. The addendum will include responses to contractor's
9 written questions and any changes which need to be made to the
10 specifications. All plan holders will be informed by e-mail
11 when the addendum has been issued and ready to download from
12 MTA's website.

13 Bidders are required to acknowledge all addenda by
14 signing a copy of each addendum cover letter and include in the
15 bid package. Bids are due on **September 23rd, 2011, no later**
16 **than 2:00 p.m.** Bids should be sealed and addressed to the
17 Maryland Transit Administration, Procurement Division, 6 St.
18 Paul Street, Baltimore, Maryland 21202, and marked "Bid for
19 Contract No. 1338, Ancillary Repairs, Maintenance and Minor
20 Construction - Metro." Hand-delivered bids should be deposited
21 in the bid box located on the 7th floor next to the elevators
22 before the 2:00 p.m. deadline. At that time bids will be
23 publicly open and read aloud. Bid prices are irrevocable for
24 one hundred fifty (150) days following the bid opening for SGP
25 2.08, Bid Irrevocable.

1 Awards. The Maryland Transit Administration intends
2 to award multiple contracts. Up to four (4) contracts from this
3 solicitation will be awarded to the responsible bidders with the
4 lowest responsive bid based on the cost of the sample task
5 provided in this solicitation.

6 The contractor submitting the lowest bid will be
7 awarded that task. The lowest bid amount of the sample task
8 does not represent the actual amount for which the contract will
9 be awarded. The perspective responsible low bidder will be
10 advised of the actual "not to exceed" contract amount prior to
11 contract execution and will be awarded that contract amount.
12 Based on the current program, the MTA has budgeted approximately
13 a value, again, not to exceed ten million (\$10,000,000.00) for
14 this solicitation and anticipates multiple awards.

15 The MTA does not imply or guarantee that the
16 contractor will receive either the grand total, price bid, or
17 the amount budgeted during the life of this contract. The
18 contractor will only be compensated for the actual work
19 satisfactorily completed and accepted on a task-by-task and
20 item-by-item basis as required by the MTA and in accordance with
21 the standard provisions and technical provisions of this
22 contract.

23 A Bid Bond. Each bid exceeding one hundred thousand
24 dollars (\$100,000.00) must be accompanied by a Bid Bond on a
25 form furnished by the Administration in the amount of five

1 percent (5%) of the bid price.

2 Payment and Performance Bond. A performance and
3 payment bond is required for August construction contracts in
4 excess of one hundred thousand dollars (\$100,000.00). This
5 contract is a task-order contract and the performance bond must
6 equal to one hundred percent (100%) of the bid price on each
7 individual task.

8 When submitting a bid for the sample task in response
9 to this IFB, all bidders must submit with their bid evidence of
10 a performance bond in an amount sufficient to cover the bid for
11 the sample task.

12 Throughout the term of the contract, as contractors
13 are bidding on new task orders, contractors will be required to
14 provide evidence of a performance bond in an amount sufficient
15 to cover that bid for any subsequent task orders.

16 The payment bond shall be an amount equal to fifty
17 percent (50%) of the bid price on each individual task awarded.
18 This applies to both the sample task, as well as any subsequent
19 task orders.

20 eMaryland Marketplace is an electronic commerce system
21 administered by the Maryland Department of General Services.
22 Registration is free and will provide a means for your business
23 to receive e-mail notifications of upcoming contracting
24 opportunities and specified areas of interest and expertise.
25 This means that all such information is immediately available to

1 subscribers to eMaryland Marketplace. Because of the instant
2 access afforded by eMaryland Marketplace, it is recommended that
3 all bidders interested in doing business with Maryland state
4 agencies subscribe to eMaryland Marketplace for more
5 information. For eMaryland Marketplace registration, visit the
6 website at ebidmarketplace.com. An electronic funds transfer on
7 every solicitation for a contract expected to exceed two hundred
8 thousand dollars (\$200,000.00), the bidder will be required to
9 accept payments by electronic funds transfer, unless the State
10 Comptrollers Office grants an exemption.

11 Insurance requirements. A contractor and
12 subcontractors are responsible for all insurance for the work on
13 this job, including Worker's Compensation and Employer's
14 Liability, Comprehensive General Liability, Owner's Protective
15 Liability, Builders' Risk, Automobile Liability, Pollution
16 Liability, and Excess or Umbrella Liability. Railroad
17 Protective Liability Insurance may be required per task order if
18 the work is done within fifty feet (50 ft.) of the track.

19 A Maryland Transit Administration will utilize an
20 Owner Controlled Insurance Program, known as OCIP, for the
21 Railroad Protective Liability insurance on this project.

22 On page four (4) -- BF 4 of the bid form, item number
23 two (2) you have Railroad Protective Liability Insurance. This
24 amount should not be included in your base bid. This amount
25 will only be added to the base bid in the event that the bidder

1 is excluded from the wrap up insurance program or program is
2 terminated mid-term.

3 There is also a high-end agreement in your package.
4 By submitting a bid or proposal in response to this
5 solicitation, the bidder agrees to execute and comply with the
6 Maryland Department of Human Resources hiring agreement. The
7 hiring agreement provides that the contract and DHR will work
8 cooperatively to promote hiring by the contract of qualified,
9 entry level Maryland temporary cash assistant customers to fill
10 entry level job openings, resulting from this procurement in
11 accordance with subparagraph 13224, State Finance and
12 Procurement.

13 All bidders must submit with their bid the following
14 executed documents; your Bid Bond on a form furnished by the
15 Administration in the amount of five percent (5%) of the bid
16 price; the Contractor's Questionnaire; Bid Proposal Affidavit;
17 and Buy America certificate; certification regarding lobbying;
18 MDOT DBE Form A and B, and a signed copy of the cover letter for
19 each addendum issued by the MTA.

20 Are there any questions?

21 [There were no questions.]

22 MS. ASHE: If there are no questions, I'll turn the
23 meeting over to Bill Labin.

24 MR. LABIN: Okay. This project is for -- this
25 contract is for the Baltimore Metro. It's an ancillary

1 contract. The tasks descriptions are not specified, except for
2 the sample task, and most of the work include -- can include a
3 variety of trades, architectural, mechanical, electrical,
4 structural, not limited to those. And, the work for the Metro
5 system is in Baltimore City, Baltimore County, and the work
6 includes electrical repairs, light poles, mechanical work,
7 tunnel grouting, HVAC work. It's a variety of things that come
8 up during the course of our day-to-day operations, and it's not
9 limited to certain trades.

10 We do have a sample task. Vanessa described a sample
11 task. That's what the bid is based on, and the remaining tasks
12 will be issued --

13 MR. LUVARA: This is it.

14 MR. LABIN: The remaining task will be issued and sent
15 to the four (4) bidders for price and then a determination will
16 be made who the task is awarded to.

17 The sample task itself is -- it's a -- at our Owings
18 Mills Metro Station. It's for the renovation of the two (2)
19 toilet rooms and an upgrade in the platform lighting and
20 painting of the pedestrian gate on the C and D Lot. The specs
21 are included. The drawings are included.

22 Are there any specific questions?

23 MR. HILL: Yeah. Jamie Hill with Arica Consulting.

24 Will the sample task and the sample task proposal have
25 an impact on a decision as to what you can bid on? I mean is --

1 you know, are there certain projects or tasks that will be
2 coming out, say, mechanical or electrical specific that, you
3 know, say a company of my nature -- our nature, would obviously
4 bid on, but if, you know, there's rail work, I mean is -- will
5 we be judged on the fact that we're not a rail's work company?

6 MR. LABIN: It --

7 MR. HILL: -- And will the bid -- you know, the award
8 of the bid be based on that?

9 MR. LABIN: The sample task is, pretty, typical of
10 what we have done and what we have used. There are other tasks
11 that cover everything that we've used, also, so the sample task
12 is the task that the award is going to be made on.

13 MR. LUVARA: All right. Dave Luvara, Railroad
14 Constructors. I apologize. I was late. They had a deluge of
15 storms in the Philly area.

16 Is there a DBE requirement of eighteen percent (18%)?

17 MS. ASHE: DBE requirement is thirty percent (30%).

18 MR. LUVARA: Thirty percent (30%)?

19 MS. ASHE: Uh-huh.

20 MR. LUVARA: Okay. And is this work to be done at one
21 MTA facility?

22 MR. LABIN: No, it's the Metro. We have multiple
23 stations, multiple buildings, fourteen (14) stations --

24 UNIDENTIFIED SPEAKER: Some of it's in Baltimore
25 County; some of it's in Baltimore City, fourteen (14) stations -

1 -

2 MR. LUVARA: Fourteen (14) stations. Any one of those
3 stations that may require work?

4 UNIDENTIFIED SPEAKER: Yes.

5 MR. LUVARA: Okay. And is the term one (1) year?

6 MS. ASHE: Three (3) year contract.

7 MR. LUVARA: Three (3) year? Is there an option to
8 renew at the end -- at the conclusion of the three (3) years?

9 MS. ASHE: No options.

10 MR. LUVARA: Okay. Is there an allowance for
11 materials that the contractor has to furnish or will the
12 materials be furnished by MTA?

13 MR. LABIN: The materials will not be furnished by the
14 MTA as a general rule --

15 MR. LUVARA: Uh-huh.

16 MR. LABIN: Occasionally, that might happen and it's a
17 task order contract, so that'll be specified in the task.

18 MR. LUVARA: Okay. And is there --

19 MR. LABIN: -- It's harder -- it's more difficult for
20 us sometimes to obtain materials than the contractors.

21 MR. LUVARA: I understand. Is there a present
22 contract in place that is -- that this bid will be replacing?

23 MR. LABIN: Yes.

24 MR. LUVARA: Would there be a way to examine that
25 prior contract to see what the regularity of repair orders were

1 to try to assist us in the estimate?

2 MS. ASHE: Well, actually, that information isn't
3 available. I mean the existing contract itself --

4 MR. LUVARA: Right.

5 MS. ASHE: -- the specs are available, but it's very
6 general. This -- actually, we have changed our process --

7 MR. LUVARA: Mm-hmm.

8 MS. ASHE: -- so, it's more general than this is.
9 Basically, all we're saying is that, you know, we're going to
10 have miscellaneous amount of construction, and that's,
11 basically, all it says.

12 MR. LUVARA: Mm-hmm. But --

13 MS. ASHE: -- I know you're asking about can you get
14 something with the detailed work in it --

15 MR. LUVARA: -- Well, not so much that --

16 MS. ASHE: -- you know, or --

17 MR. LUVARA: -- Ms. Ashe, except the frequency, I
18 think, is what would have some idea. Is -- the specs, as I've
19 reviewed them, were rather vague as to how frequent the
20 contractor would have to respond.

21 MR. LABIN: I can just answer that on a general --

22 MR. LUVARA: Maybe --

23 MR. LABIN: -- matter --

24 MR. LUVARA: Yeah, by experience.

25 MR. LABIN: -- is that we've done a lot of electrical

1 work, a lot of mechanical work. It depends on what year, what
2 our budget is. We have, in the past, done a lot of sidewalk
3 repair.

4 MR. LUVARA: Mm-hmm.

5 MR. LABIN: We have rail cars, but we don't do rail
6 car work. It doesn't mean we might not in the future, but that
7 rail car work is handled by a different group, so that probably
8 will not be --

9 MR. LUVARA: It looks like the rail car work is under
10 a different contractor --

11 MR. LABIN: Yeah. Uh-huh.

12 MR. LUVARA: Yeah.

13 MR. LABIN: Yeah. And, the -- it's -- we're in the
14 Metro Operations Group, so this is not like building a new --

15 MR. LUVARA: Track.

16 MR. LABIN: -- we got ten million dollars
17 (\$10,000,000.00). A new ten million dollars (\$10,000,000.00)
18 building somewhere --

19 MR. LUVARA: Right.

20 MR. LABIN: -- but, primarily, it's -- like it says
21 here, minor maintenance and repairs --

22 MR. LUVARA: Right.

23 MR. LABIN: -- with occasionally, you know, a little
24 bit larger type rehabs and things like of that nature.

25 MR. LUVARA: I understand. Is -- and you said there

1 is --

2 MR. LABIN: -- The sample task, that's pretty typical
3 of a lot of our work, is the rehab of the toilet facilities and

4 --

5 MR. LUVARA: Right.

6 MR. LABIN: -- and the lighting work and so forth like
7 that.

8 MR. LUVARA: Well --

9 MR. LABIN: The major contracts that are put up by the
10 -- the real major work that's done is put up by our construction
11 department.

12 MR. LUVARA: Oh, I understand that.

13 Is there a dollar value that you could -- that you can
14 estimate as to what the last three-year contract was?

15 MR. LABIN: The dollar value of the tasks?

16 MR. LUVARA: Yes.

17 MR. LABIN: They varied from --

18 MR. LUVARA: -- No, no. I mean in totality.

19 MS. ASHE: Dollar value of the whole contract that we
20 had in the --

21 MR. SCHNEIDER: They've been exhausted.

22 MS. ASHE: -- past.

23 MR. SCHNEIDER: They've been exhausted. This is
24 Christian Schneider with Greenhorne & O'Mara.

25 It was approximately a six million (\$6,000,000.00)

1 contract.

2 MR. LUVARA: Okay.

3 MR. HILL: And, Jamie Hill with Arica Consulting and
4 Contracting.

5 Will the award of the contract be based solely on the
6 lowest bid for the Owings Mills sample task?

7 MS. ASHE: Vanessa Ashe, MTA.

8 Not just the lowest. It also involves DBE. You will
9 have to submit a DBE plan every time you submit -- there's a
10 task and you submit your --

11 MR. HILL: -- But, I'm saying the award of this
12 contract was -- first off. Will it be going to one individual
13 contractor?

14 MS. ASHE: No, no, no. We're going to award multiple.
15 We're going to award up to four (4) contracts.

16 MR. HILL: Okay.

17 MS. ASHE: You will bid on this task, and you will
18 include all the documents that I read off has to --

19 MR. HILL: Mm-hmm.

20 MS. ASHE: -- also include it in your specs in your
21 package, and it will be a decision to either award two (2),
22 three (3), and maybe four (4), but with this particular contract
23 at least up to four (4).

24 Now, the lowest of the four (4) will get that first
25 task to do.

1 MR. HILL: The Owings Mills task.

2 MS. ASHE: The Owings Mills task as far as the men and
3 women's room.

4 MR. LABIN: And, the lighting --

5 MS. ASHE: That's --

6 MR. LABIN: -- on the platform.

7 MS. ASHE: And, the lighting. That would be the first
8 task if the lowest of the three or four were awarded --
9 initially awarded, the contract would get that --

10 MR. HILL: What --

11 MS. ASHE: -- task.

12 MR. HILL: I'm sorry. I didn't mean to interrupt.
13 What are you using to determine the other three?

14 MS. ASHE: It's also price. They're also based --
15 evaluation on the same. Number one -- your pricing; and number
16 two, DBE plan. You must submit DBE plan and you must have all
17 your other documents executed and in place. So we're looking at
18 responsive and responsiveness as far as your other documents.

19 MR. HILL: So, if -- let's say if there's four (4)
20 contractors that submit a proposal and all of their documents
21 are in order, it would be determined by the lowest price --

22 MS. ASHE: It will be --

23 MR. HILL: -- in that particular order?

24 MS. ASHE: It will be determined by the lowest prices
25 for up to four (4). We haven't really determined, until we look

1 at the bids, whether we're going to award all four (4) for this
2 particular one or we're going to award less than four, but it
3 will, definitely, be more than one. We're not going to award to
4 just one vendor.

5 MR. HILL: I can understand that.

6 MS. ASHE: Mm-hmm.

7 MR. HILL: If you get -- you got a contractor that's
8 way out of the ballpark, obviously, you're not going to accept
9 that. Okay. I understand.

10 MR. LUVARA: Dave Luvara, Railroad Constructors.

11 Ms. Ashe, when you say there will be multiple awards -
12 --

13 MS. ASHE: Mm-hmm.

14 MR. LUVARA: -- is that general contractors or is that
15 -- will that be based on different crafts?

16 MS. ASHE: When you bid the contract --

17 MR. LUVARA: The sample.

18 MS. ASHE: -- you have to meet all the basic
19 requirements --

20 MR. LUVARA: Right.

21 MS. ASHE: -- with your bid form, your Bid Affidavit,
22 Bid Proposal Affidavit, all the things that are listed on page 3
23 --

24 MR. LUVARA: Right.

25 MS. ASHE: -- of your bid form --

1 MR. LUVARA: Yes, ma'am.

2 MS. ASHE: -- all of those things have to be in place.
3 We're not just talking just the low bid and you get the -- you
4 know, you get the task.

5 MR. LUVARA: Okay.

6 MS. ASHE: So, all of those have to --

7 MR. LUVARA: Right.

8 MS. ASHE: -- come into play.

9 MR. LUVARA: So, in essence, you're going to -- you're
10 not going to have, for example, a situation where the four (4)
11 contractors will be -- one will be a plumber, one will be an
12 electrician --

13 MS. ASHE: No, no, no. You still -- we're still
14 looking for an award the same as if we're only awarding to one
15 contractor.

16 MR. LUVARA: I got you.

17 MS. ASHE: Because you still have to do with your own
18 forces fifty percent (50%) of the work.

19 MR. LUVARA: Okay. Now, can a general contractor,
20 such as ourselves, put together a subcontractor team of MBE
21 contractors and have credit for that? For example, as you know,
22 we do track work. Say we have a DBE contractor who is a
23 plumber, an HVAC, an electrician. Will we have credit for all
24 three of those as our subcontractors?

25 MS. ASHE: Well, let's put it this way. You have to

1 keep in mind there are a lot of things that are going on here.

2 MR. LUVARA: Right.

3 MS. ASHE: When you bid this task, you have to look at
4 the whole contract.

5 MR. LUVARA: Right.

6 MS. ASHE: And, the criteria is that whatever you do
7 and even when you submit your DBEs you, yourself, must do twenty
8 five percent (25%) of the work --

9 MR. LUVARA: Correct.

10 MS. ASHE: -- with your own forces.

11 MR. LUVARA: Correct.

12 MS. ASHE: So, if you feel that you can bid this
13 contract, whatever work is put out there, you're capable of
14 doing twenty five percent (25%) with your own forces --

15 MR. LUVARA: Right.

16 MS. ASHE: -- you meet the DBE goal --

17 MR. LUVARA: Right.

18 MS. ASHE: -- and you meet all the other criteria,
19 there's nothing to stop you from bidding on this contract.

20 MR. LUVARA: Right. And, are there drawings for this
21 particular -- is there a disk, a CD?

22 MS. ASHE: There's not a separate CD for this.

23 MR. LUVARA: Because I don't --

24 MS. ASHE: -- You guys have maybe some --

25 MR. LUVARA: -- I didn't see anything attached --

1 MS. ASHE: -- reference type drawings in the back?

2 I'm not sure.

3 MR. SCHNEIDER: The drawings are -- Christian
4 Schneider. I'm with G & O, the MTA.

5 The reference drawing is -- are included in the total
6 document --

7 MR. LUVARA: Okay.

8 MR. SCHNEIDER: -- I believe, it's under the heading
9 "TOS" towards the very back of it. There should be -- and once
10 you print them out on 8.5 by 11 they will be a bit small. They
11 are full sized drawings --

12 MR. LUVARA: "Sample task order specs?"

13 MR. SCHNEIDER: Yes.

14 MR. LUVARA: Okay.

15 MR. SCHNEIDER: They should be in there.

16 MR. LUVARA: There's two drawings?

17 MR. SCHNEIDER: I believe two --

18 MR. LUVARA: One, two.

19 MR. SCHNEIDER: -- total.

20 MR. LUVARA: Yeah. Okay.

21 MS. ASHE: It's three.

22 MR. RANDOLPH: I think there's three drawings. This
23 is Mike Randolph with MTA.

24 There's three drawings. There's one for the toilet
25 rooms and there's two for the electrical work.

1 MR. HILL: Will there -- Jamie Hill with Arica.
2 Will there be a site visit?

3 MS. ASHE: Vanessa Ashe, MTA.

4 As of now, we don't have a site visit scheduled. If
5 there's a need, I can check with the project manager and maybe
6 set something up. Is it possible that you would want to have a
7 site visit?

8 MR. HILL: I haven't had an opportunity to review the
9 drawings and/or specs, but quite possibly, yes, if for no other
10 reason access and things of that nature.

11 MS. ASHE: Okay. Well --

12 MR. LABIN: Well, it's a -- let me just say it's a
13 public facility.

14 MS. ASHE: Mm-hmm.

15 MR. LABIN: You can probably see a lot yourself --

16 MR. LUVARA: Right.

17 MR. HILL: Mm-hmm.

18 MR. LABIN: -- but if need be, sure.

19 MS. ASHE: And, just contact me requesting a site
20 visit, and I will pass that on to the project manager.

21 MR. HILL: Okay. And -- excuse me, again. I haven't
22 reviewed everything, but is there a specific schedule or
23 restrictions as to work hours at the facility or is that in part
24 of the contract.

25 MR. LABIN: Well, this is an operating railroad at a

1 public --

2 MR. HILL: That's why I asked.

3 MR. LABIN: -- public, you know, our customer comes
4 first, and so there's restrictions for track access. There's --
5 we have a lot of restrictions. There -- contractor badges are
6 required. The work can't interfere with passenger safety, so it
7 will probably be determined on a task-by-task basis.

8 MR. HILL: Is there a -- in the specific sample task
9 for this contract, is there temporary facilities required or
10 maybe I'm -- maybe I should review the contract documents prior
11 to asking questions, but -- okay. Alright.

12 MR. LUVARA: Dave Luvara, Railroad Constructors.

13 Will all workers who are working on this project be
14 required to take MTA safety?

15 MR. RANDOLPH: This is Mike Randolph.

16 All workers will be required to have contractor badges
17 with the MTA. And, if they're going to be working within the
18 track limits you will have to take the track access classes
19 provided by Metro. That, generally, is included as part of each
20 task.

21 MR. LUVARA: When you say "Metro," you're talking
22 WMATA?

23 MR. RANDOLPH: Baltimore Metro.

24 MR. LUVARA: Okay. The MTA --

25 MR. RANDOLPH: Yeah.

1 MR. LUVARA: -- safety course.

2 MR. LABIN: Right.

3 MR. RANDOLPH: WMATA has nothing to do --

4 MR. LUVARA: No, I understand, but --

5 MR. RANDOLPH: -- with what we --

6 MR. LUVARA: -- when you say Metro --

7 MR. RANDOLPH: Yeah. We have our own track access
8 classes provided.

9 MR. LUVARA: Okay.

10 MR. RANDOLPH: Those, generally, will be included as
11 part of the task. You will be able to include time for that.

12 MR. LUVARA: We can charge time for that? Okay.

13 And, is that the half-day course?

14 MR. RANDOLPH: It's five -- four and a half to five
15 hours. It's not quite a half day, but yes.

16 MR. LUVARA: If we start early it will be.

17 MR. RANDOLPH: That's correct.

18 MR. LUVARA: Okay. So, in essence, let me just see if
19 I understand this.

20 This contract contemplates work that could be done at
21 at least fourteen (14) different stations. And to determine who
22 the successful bidder or bidders are, you're using a sample task
23 as the, for lack of a better word, audition, as to who can
24 qualify to handle this maintenance contract for the next three
25 years?

1 MR. RANDOLPH: This is Mike Randolph.

2 That's correct. We tried to develop a sample task
3 that would be indicative of the type of work we would want done.
4 So, that's why you see multiple trades included in this task.

5 MR. LUVARA: I understand.

6 MR. RANDOLPH: We don't -- necessarily each task won't
7 be this type. It might just be electrical, it must just be
8 mechanical.

9 MR. LUVARA: Right.

10 MR. RANDOLPH: It could be a combination of things,
11 but we tried to get a task that would sum up everything we'd
12 like to see.

13 MR. LUVARA: Got you.

14 MS. MADISON: Tara Madison with RichMoe.

15 Is there a cost for the badging?

16 MR. RANDOLPH: Mike Randolph.

17 It's just a form that needs to be filled out --

18 MS. MADISON: Okay.

19 MR. RANDOLPH: -- and needs to be signed by the
20 director of Metro and then it goes down to HR and they sign off
21 on it, and then you'll have to go get a -- your picture taken.
22 It'll be a little bit of a cost to you probably for time, but --

23 MS. MADISON: Okay. Okay.

24 MR. RANDOLPH: -- there's no fee.

25 MS. MADISON: Once the contract is awarded and you

1 have the three or four contractors, how will you then delve out
2 the RFPs for the individual tasks? Will it be -- so all of them
3 all the time?

4 MS. ASHE: It will --

5 MS. MADISON: Okay.

6 MS. ASHE: -- that task will be given to each, each
7 contractor --

8 MS. MADISON: Okay.

9 MS. ASHE: -- and you will bid -- each contractor will
10 bid on that, and also you will still also have to submit a DBE
11 plan --

12 MS. MADISON: Okay.

13 MR. LABIN: For each assignment.

14 MS. MADISON: For each task.

15 MS. ASHE: For each task. Mm-hmm.

16 MS. MADISON: And, is there any -- has there ever been
17 any kind of emergency where we would only have, say, forty eight
18 (48) hours, something like that to respond to a certain task?

19 MR. RANDOLPH: This is Mike Randolph.

20 Absolutely.

21 MR. LABIN: Mm-hmm.

22 MS. MADISON: Okay.

23 MS. ASHE: Any other questions?

24 MR. LUVARA: Dave Luvara.

25 There's no cost for the badge, but it -- is there a

1 charge for the class per worker?

2 MR. LABIN: Not to my knowledge.

3 MR. LUVARA: Okay.

4 MR. LABIN: This is Bill Labin.

5 Not to my knowledge.

6 MS. ASHE: Any other questions?

7 Keep in mind if you come up with any other questions,
8 we still -- we have a deadline and you can submit questions up
9 to September 2nd. Actually, September 1st, very close,
10 September 2nd --

11 MR. HILL: I do have another. Is -- there's no
12 subgoals for the MBE?

13 COURT REPORTER: Your name?

14 MS. ASHE: No. This is a federal funded --

15 COURT REPORTER: Your name, please?

16 MR. HILL: Jamie Hill with Arica.

17 Are there any subgoals for the MBE?

18 MS. ASHE: Vanessa Ashe.

19 No. This is federal funded. Federal funded contracts
20 have no subgoals to the DBE.

21 MS. MADISON: Tara Madison with RichMoe, again.

22 To confirm the safety course, it's only going to be
23 required if it's in with the -- within the -- what, it's 50 feet
24 of the railroad. That would be the only time the safety
25 course would be required --

1 MR. RANDOLPH: -- Well, it's, generally, when you'll
2 actually be working with -- this is Mike Randolph.

3 It'll only be when you're working within the track
4 limits or within fifty feet (50 ft.). If you're working on the
5 platform, we don't, generally, require it. It's by case. We'll
6 definitely stipulate it as part of the task --

7 MS. MADISON: As part of the -- okay.

8 MR. RANDOLPH: Right. If you're just working on it
9 toilet rooms or whatever --

10 MS. MADISON: Right.

11 MR. RANDOLPH: -- you wouldn't need a track access for
12 that --

13 MS. MADISON: Right.

14 MR. LABIN: Right.

15 MR. RANDOLPH: -- but if you were doing lighting and
16 you're hanging over the --

17 MS. MADISON: Sure.

18 MR. RANDOLPH: -- track on the platform, then yes, you
19 would most likely require it.

20 MS. MADISON: Okay.

21 MR. LUVARA: Dave Luvara, Railroad Constructors.

22 If all -- some of our workers have been on other MTA
23 projects and have that class, is that credential still good?

24 MR. RANDOLPH: This is Mike Randolph with MTA.

25 Yes, as long as it is up to date and has not expired.

1 MR. LUVARA: What's your --

2 MR. RANDOLPH: It says it on the badge.

3 MR. LUVARA: It's good for like two (2) years, I
4 think, or three years?

5 MR. RANDOLPH: I believe it's a year.

6 MR. LUVARA: Oh, all right. Let's see.

7 MR. RANDOLPH: The contractor badges are, generally,
8 case-by-case basis. So, if you're working on a task that you
9 know is going to take two (2) seasons, then, you know, we still
10 may be -- make you re-up the contractor badge, but the training,
11 I believe, is one year and then you must be --

12 MR. SCHNEIDER: -- This one is -- Christian Schneider
13 with MTA and Greenhorne & O'Mara.

14 Mine is two years. I believe it's --

15 MS. MADISON: Okay.

16 MR. SCHNEIDER: -- on a case-by-case basis. They
17 determine if it's a two-year project, they'll certify your folks
18 for two years. If it's a one-year or shorter, they'll even
19 limit it more.

20 MR. LUVARA: And, you don't accept CSX or NS training?
21 It has to be MTA training?

22 MR. LABIN: Yes.

23 MR. LUVARA: Right. Okay.

24 MS. ASHE: Okay. If there are no other questions.

25 This is the pre-bid meeting and it's over at, what's

1 it, 10:10? I'm sorry, 11:10.

2 Thank you. I thank everyone for coming. Again, if
3 you have questions, please send them in. Address them to me.

4 (PRE-BID MEETING WAS CONCLUDED).
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CERTIFICATE OF TRANSCRIBER

I, hereby, certify that the Maryland Department of Transportation, Maryland Transit Administration pre-bid meeting for Contract No. T-1338 on 6 St. Paul Street in Baltimore, Maryland on August 18th, 2011 was recorded by means of electronic sound recording.

I further certify that, to the best of my knowledge, that the foregoing pages represent a complete and accurate transcript of the duplicated electronic sound recording of the proceedings as transcribed by me.

I further certify that I am neither a relative to nor an employee of any attorney or party, herein, and that I have no interest in the outcome of this solicitation.

In witness whereof, I have affixed my signature this 23th day of August, 2011.

By: 

Lisa P. Campbell
Transcriber