

OFFICIAL TRANSCRIPT OF THE
MARYLAND DEPARTMENT OF TRANSPORTATION
MARYLAND TRANSIT ADMINISTRATION

PRE-BID MEETING

FOR

BUS WASH REPLACEMENT

CONTRACT NO. T-1421-0240

MARCH 14, 2012

10:00 A.M.

Maryland Transit Administration
6 St. Paul Street, 7th Floor Conference
Baltimore, Maryland 21230

Agency:

Gary Lockett, MTA Procurement
Paula Cullings, Office of Fair Practice
Doug Rau, MTA Facilities
Harry C. Johnson, MTA Facilities

Participants:

Casey Craft, Whiting Systems, Inc.
David Sunday, Gardiner & Gardiner
Jason Fischer, J.F. Fischer
Jamie Hill, Arica Consulting & Contracting
Sam DiMaio, NS Corp
Dilshad Umer, Boblits Enterprises, LLC

Court Reporter:
Saundra Jackson
One Stop Legal
Hyattsville, MD 20784
(301) 379-6607

1 MR. LOCKETT: Good morning, my name is Gary Lockett,
2 Procurement Officer and we're here today on Wednesday March 14,
3 for the pre-bid meeting for T-1421-0240 which is Bus Wash
4 Replacement. The site visit will be held immediately following
5 the pre-bid meeting. The time is 10:03.

6 I would like to introduce the following people. Here
7 is Harry Johnson. He's the Project Manager, MTA and Doug Rau is
8 one of the project managers, also. He'll be here to answer
9 questions, shortly. Our Office of Fair Practice, the person
10 that normally is here, they won't be here today, but we'll read
11 some information concerning a DBE compliance, and also we'll
12 read some information concerning a hand-out for QA/QC and I have
13 also available drawings if needed, for anyone that doesn't have
14 the drawings yet, okay. I'll start with a description of the
15 project.

16 This contract is for the replacement of existing Bus
17 Washes at the following locations -- Bush Bus Division and
18 Northwest Bus Division. The work includes all necessary
19 material, labor, tools, equipment, supervision, mobilization,
20 demobilization, hauling, proper disposal, testing and other
21 considerations required for the completion of the contract.

22 The Contractor shall provide new, first quality
23 products, and workmanship shall meet or exceed industry
24 standards for the various trades. Work at the Bush Bus Division
25 and the Northwest Bus Division will be performed as part of the

1 Base bid. As an option, the Contractor has been asked to
2 replace the specified number of bus wash systems at the
3 following locations -- Eastern Bus Division and Kirk Bus
4 Division.

5 Pricing for these options will be provided in the Bid
6 Form and the work may be performed at the discretion of the MTA.
7 This project has been estimated to cost between \$1,000,000.00 to
8 2,500,000.00.

9 Contract duration is 270 calendar days; fifteen
10 percent (15%) of the work must be performed by the Contractor's
11 own force.

12 Liquidated damages will be assessed at \$1270 per
13 calendar day.

14 A DBE, Disadvantaged Business Enterprise
15 subcontracting goal of fifteen percent (15%) has been
16 established for this project.

17 This project is federally funded and Federal Wage
18 Rates apply and this project is subject to Buy America
19 requirements of the Surface Transportation Assistance Act of
20 1982.

21 Deadline for questions is **March 30, 2012**. All
22 questions must be directed to my attention at the Administrative
23 Offices or via internet, and my address is in the Notice to the
24 Contractors and, but my e-mail address is
25 glockett@mta.maryland.gov. Faxed messages will not be accepted

1 unless accompanied by telephone notification and my telephone
2 number is 410-767-3360. Our fax number is 410-333-4810.
3 Questions should be submitted on company letterhead. ***It is***
4 ***important to note that questions will not be accepted after that***
5 ***March 30th deadline.***

6 An addendum will be issued after the deadline for
7 questions has passed. The addendum will include responses to
8 Contractor's written questions, Planholder's list, and any
9 changes that need to be made to the specifications. All
10 planholders will be informed by e-mail when the addendum has
11 been issued and ready to download from the MTA website.

12 Bidders are required to acknowledge all addenda by
13 signing a copy of each addendum cover letter and including with
14 their bid package. You do not have to return the signed cover
15 letter after receiving the addendum.

16 Although the MTA endeavors to notify Contractors of
17 all addenda to this solicitation in a timely manner, it is the
18 responsibility of the Contractors to make sure they download all
19 appropriate documents prior to the bid due date.

20 **Bids are due on April 20th, 2012 at 2:00 p.m.,** that's
21 Eastern Time. Bids should be sealed and addressed to the
22 Maryland Transit Administration Procurement Division, and we're
23 at 6 St. Paul Street, the 7th Floor. And, you should mark those
24 Bids, "Bid for Contract Number T-1421-0240 Bus Wash
25 Replacement".

1 Hand delivered bids should be deposited in the Bid Box
2 located on the 7th floor before the 2 p.m. deadline. At that
3 time, Bids will be publicly opened and read aloud.

4 The Bid prices are irrevocable for 150 days following
5 bid opening.

6 There are some insurance requirements and the MTA will
7 provide Worker's Compensation, General Liability, Excess
8 Liability, Builder's Risk, Pollution Liability and Railroad
9 Protective coverage on behalf of the Contractors and their
10 subcontractors who will be working on this project. This
11 approach to project insurance is commonly called a "Wrap-Up" or
12 Owner Controlled Insurance Program. We also call it OCIP.

13 Please note on page 5 of the bid form, Item Number 26,
14 we list Insurance Premiums. Bidders must include a lump sum
15 amount that is taken from the Insurance Cost sheet which is
16 found in the Liability Insurance section of the Specs. This
17 amount is not included in the basis of award and it will only be
18 added to the Base bid in the event the Bidder is excluded from
19 the Wrap-up insurance program or the program is terminated, you
20 know, mid-term. The Insurance Worksheet must be attached to the
21 bid.

22 All bidders must submit with their bid the following
23 documents and have them fully executed. And, these documents
24 are found on the Bid Form, under Item 12, BF3, I think, page 3
25 of 8. It's a Bid Bond on a form furnished by the Administration

1 in the amount of five percent (5%) of the Bid Price or an
2 Individual Surety Bid bond in the amount of five percent (5%) of
3 the bid price if applicable, and a fully-executed Affidavit of
4 Individual Surety - and, this is Attachment A and Surety
5 Affidavit Attachment B -- a copy of the Contractor's
6 Questionnaire, a copy of the Bid Proposal Affidavit; a copy of
7 the Buy America certificate, a copy of the Certification
8 Regarding Lobbying, a copy of Attachment A, this is the
9 Certified DBE Utilization and Fair Solicitation Affidavit; and
10 Attachment B, the DBE Participation Schedule. If the bidder
11 fails to submit Attachment A and Attachment B, of these two (2)
12 DBE forms with the bid as required and signed, okay, the
13 Procurement Officer shall deem the bid non-responsive; a signed
14 copy of the cover letter for each addendum issued by the MTA and
15 completed Insurance Cost Worksheet.

16 I'm going to pass out some notes from our Construction
17 Division concerning QA/QC, Quality Assurance and Quality Control
18 for you to just take back with you. Normally, I would have read
19 this, but I'll let you read it. And, I will now, as I said
20 before, our Office of Fair Practice, who handles the DBE
21 program, she's not here, today, so I will read some notes from
22 some information that she provided.

23 Again, the DBE goal is fifteen percent (15%). The
24 subcontracting areas that have been identified is demolition,
25 electrical and mechanical. Reminders again, the following forms

1 are part of the DBE requirement for this project.

2 The MDOT DBE Form A is due at the time of the bid
3 submission and, as I said before, if the bidder fails to
4 accurately complete and submit this Affidavit as required, the
5 bid shall be deemed non-responsive. Form A is again, the
6 Certified DBE Utilization and Fair Solicitation Affidavit, which
7 is your commitment and understanding of the overall DBE
8 participation goal. So, please make sure that's signed.

9 DBE Form B is also due at the time of Bid submission.
10 If the bidder fails to, accurately, complete and submit Parts 2
11 and 3 with the Bid as required, the Bid shall be deemed non-
12 responsive. And, Form B is the DBE Participation Schedule which
13 lists the certified sub-DBE firms that you will be utilizing.
14 That's the subcontractors. It's important that you engage the
15 DBE firms as early as you engage any other type of supplier
16 and/or subcontractor. All DBE firms listed on Form B must be
17 certified at the time of Bid submission to perform the specific
18 Scope of Work. You can, please, visit MDOT's website to access
19 the electronic DBE directory for a complete listing of certified
20 firms. All this information is in your Notice to Contractors,
21 okay. It's Notice to Contractors, NTC, page 4 of 7 and 5 of 7.

22 So, all the information you would need about DBE
23 forms, and DBE information is located there. If you are
24 notified that you are the apparent awardee or as requested by
25 the Procurement Officer, you must submit MDOT DBE Form C and D

1 within 10 business days of receiving such notice.

2 And, Form C is your Outreach Efforts Compliance
3 Statement. Form D is the Subcontractor Project Participation
4 Statement. It is mandatory that you obtain signatures on Form D
5 from the participating DBE firms that are listed on Form B.

6 There is a sixty percent (60%) rule for supply items,
7 so when you're calculating your goals, there is a 60% rule for
8 these items. You may count your entire expenditure to a
9 certified business supplier that manufactures or produces goods
10 from raw materials or that, substantially, alters goods before
11 resale, however, you may only count sixty percent (60%) of the
12 expenditures to certified suppliers who are not manufacturers.
13 Example, you spend \$2500 on chemicals to clean the surfaces of
14 the building. In your calculation for credit, sixty percent
15 (60%) of the \$2500 is \$1500, which would be the amount counted
16 toward your DBE participation goal. Additionally, the DBE
17 credited supplies may not exceed sixty percent (60%) of the
18 entire contract goal.

19 If you're requesting a waiver to the fifteen (15%)
20 goal, and that is, if you believe that your firm cannot achieve
21 this established overall goal, you have a right to request a
22 waiver. The request should be indicated in your initial Bid
23 package on Form A. So, Form A has a spot for commitment for the
24 total goal or for a waiver. And, the waiver request must be in
25 writing and submitted within 10 days following notification that

1 your firm is the apparent low bidder.

2 Your waiver request must include the following
3 documentation -- a detailed statement of the efforts made to
4 select portions of the work proposed to be performed by
5 certified DBEs; a detailed statement of the efforts made to
6 contact and negotiate with certified DBEs. For each certified
7 DBE that placed a quotation or offer that was not acceptable to
8 the bidder, a detailed statement of the reasons for this
9 conclusion; and, a list of the DBEs that were found to be
10 unavailable, which shall be accompanied by an Unavailability
11 Certificate or a statement from the apparent successful bidder,
12 that the DBE refused to give the written verification. Your
13 request for a waiver with all supporting documents will be
14 forwarded to MDOT for approval.

15 Now, the contact information for, like I said before,
16 if a DBE Maryland Transit Administration, Office of Fair
17 Practice, and it's here at 6 St. Paul Street. The Director is
18 Ms. Paula Cullings. Her number is 410-767-3934 or you can
19 contact Ms. Valerie Moore and her phone number is 410-767-0546.

20 Again, for those who may have come in a little bit
21 late, I have drawings for anyone that may not have the drawings
22 already and I provided a hand-out for the QA/QC portion. And,
23 now, I'm going to turn the floor over to our Project Managers,
24 if they might want to say a few things about the project before
25 we open the floor for questions.

1 MR. JOHNSON: Okay, my name is Harry Johnson, I'm the
2 Chief of the Mechanical, Electrical section of the Facility
3 Engineer at MTA. I was just going to go over a few things for
4 emphasis. The first thing I want to make sure, if you look at
5 the Unit Price Schedule, you'll find out the demolition of the
6 existing bus washes are included as part of this job, so we're
7 going to expect you to demolish. There's some NS drive through
8 units there already that need to be demolished. We lowered the
9 number to fifteen percent (15%) for the primary, whoever makes
10 the bid, because we wanted -- if in case there wasn't a bid made
11 by the manufacturer of the bus wash, and most of this is going
12 to be -- most of the price of this job is going to be in the
13 module, the cost of a modular bus wash unit, so we wanted to
14 give general Contractors a chance to bid on this and just not
15 limit it to bus manufacturers. But, if you are a bus washing
16 manufacturer, of course, you can bid as your own GC if you want.
17 The other thing here is that we do have commissioning,
18 demonstration, and training, so once these units are in place,
19 we would expect you to verify that they are operational,
20 demonstrate and then do some training for our people, so that's
21 part of it.

22 Miscellaneous Allowance, we have in there; that's,
23 mainly, for our use on the discretionary basis.

24 If you look in the Summary of Work of your
25 Specifications, we give the locations of the four bus -- our

1 four bus wash facilities, I mean our four bus Divisions. For
2 right now, two of them are part of the contract and two are
3 optional, for us to decide at a later date if we want to include
4 them as part of this contract.

5 Also, in the Summary of Work, we make reference to
6 contingent items. Contingent items are the same as the options.
7 You know, we just have a discrepancy in the naming of that, so
8 if you look at like SP-4, we go into this thing about contingent
9 items, but in the actual bid thing, we call them -- we refer to
10 them as options. They are the same thing, so I don't know if
11 you want me to change that later on Gary to make them consistent
12 --

13 MR. LOCKETT: Okay.

14 MR. JOHNSON: -- because we don't say anything about
15 options.

16 Another thing is Joint Use of Facilities. If you look
17 at this, there's a section starting with SP-5 about Joint Use of
18 Facilities, you have to understand we're operating Bus Divisions
19 at all the places you're going to go work, and you can't
20 interfere with our operations. We have very specific guidelines
21 as to how we expect you to do the actual installation.

22 Basically, we're saying that each Bus Division you're
23 allowed to have one bus wash out at a time, basically, and
24 you're, we have a certain time limit for you to work out, but I
25 think, actually, if you want to work, you know, if for some

1 reason, you didn't want to work between 8 and 5, you want to
2 work late, I think we could arrange something like that but we
3 are assuming 8 to 5, but, like I said, you have to make sure, in
4 most cases, we either have three (3) bus washes, two (2) bus
5 washes, in some cases four (4), but you can only take one bus
6 wash out at a time. The other three (3) have to still be
7 functional, okay.

8 The only other thing I had to say is Gary made mention
9 of the Buy USA Certificate. So, we do have a Buy in America
10 clause and, I guess, you gotta' understand we're going to take
11 that kind of, seriously, when we look at this so I guess, I
12 don't know if the certificate allows you not to, you know, to
13 make an application, say if your product is not made in the USA,
14 but that was, pretty much, it for me going forward real quick,
15 you know.

16 MR. DiMAIO: So, just a quick question, Harry. On the
17 --

18 REPORTER: -- Excuse me.

19 MR. DiMAIO: -- option of --

20 REPORTER: Excuse me.

21 MR. DiMAIO: Oh, I'm sorry.

22 REPORTER: Repeat your name.

23 MR. DiMAIO: Oh, I'm sorry.

24 MR. LOCKETT: You have to repeat your name, for the
25 record.

1 MR. DiMAIO: Okay, my name is Sam DiMaio. And, I work

2 --

3 REPORTER: -- Spell your last name.

4 MR. DiMAIO: D-i-M-a-i-o.

5 REPORTER: Thank you.

6 MR. DiMAIO: First name is Sam.

7 REPORTER: Thank you.

8 MR. DiMAIO: As far as the contingency is an option,
9 so the option, I guess, it would be Eastern and Kirk?

10 MR. JOHNSON: Yeah, and they're the same thing, and
11 that's what I'm saying, if we just say in here, "Contingent
12 items." And, then, we just go in here saying, basically, how
13 contingent items is something that -- contingent items were
14 listed in the Unit Price Schedule, and we decide if we want to
15 incorporate them or not, but then later on, if you go back to
16 the Unit Price Schedule, we just refer to options -- we call
17 them just options, so I was just pointing out, well, we do have
18 it in parentheses -- well, no we didn't. Yeah, we do have
19 contingent items in parentheses, I guess we did remember -

20 MR. LOCKETT: Yeah, we do.

21 MR. JOHNSON: -- to do that. So, okay. So, it's not
22 even the discrepancy I thought it was. I forgot we went back
23 and put in parentheses, ("Contingent item.")

24 MR. LOCKETT: Yeah.

25 MR. DiMAIO: Oh, I see, right there.

1 MR. JOHNSON: Yeah.

2 MR. DiMAIO: Okay.

3 MR. JOHNSON: So, I just wanted to make clear that the
4 options and the contingent items were the same thing.

5 MR. DiMAIO: I'm just confused what these numbers
6 mean? These aren't things that we would include in the bid,
7 right?

8 MR. JOHNSON: No, these numbers are fixed, and that's
9 what I'm saying. We allow \$25,000 for mobilization, which means
10 that we will pay \$25,000 up front for you to mobilize, okay and
11 so, that's a fixed number and we're saying we're paying
12 everybody the same amount for mobilization.

13 MR. DiMAIO: Okay.

14 MR. JOHNSON: So, if you want to, usually, we pay
15 based on how much work you get done, but we allow you to have
16 some up-front money, and that's the amount that we're allowing
17 up-front. Some of the smaller companies are more interested in
18 that kind of stuff than bigger people who don't, I guess, need
19 the up-front money as cash strapped. The Engineer's Field
20 Office, that's just the allowance we have in the job for our
21 people's field office. We have numbers here for what we think
22 we're willing to spend on QA/QC, commissioning, and
23 demonstration and training and we explain what those things are.
24 But, those are the numbers that we've set for these.

25 MR. DiMAIO: So, Engineer's field office, that's an

1 MTA number there?

2 MR. JOHNSON: Right, right.

3 MR. LOCKETT: Yes.

4 MR. JOHNSON: Those are the same for everybody's bid.
5 Nobody can change those numbers.

6 MR. LOCKETT: Correct.

7 MR. DiMAIO: And, Miscellaneous Work Allowance, I may
8 have mentioned this before, but what does that refer to?

9 MR. JOHNSON: Right now, we expect you to give us a
10 price for the mechanical work you need to install your unit, the
11 electrical work you need, from demolishing the existing unit and
12 then the actual cost for your bus wash.

13 MR. DiMAIO: Okay.

14 MR. JOHNSON: But, the Miscellaneous Work Allowance is
15 if something else comes up that we didn't think of, we're gonna'
16 use this money to pay for that work, and we don't know what it
17 is, so we don't know what it will come up to, so we're just
18 putting a pool of money in there for \$78,000, but if we ask you
19 to do something, we would pay you out of this amount. It's just
20 the way the State does stuff, so it's like we're saying when we
21 go to our Board of Public Works, we're setting aside \$78,000 for
22 stuff we didn't foresee.

23 MR. LOCKETT: Unforeseen --

24 MR. JOHNSON: Yeah.

25 MR. LOCKETT: -- Unforeseen work.

1 MR. JOHNSON: Right. And, so if we ask you to do
2 something, you would submit a change order and we would pay you
3 out of this amount, but it would have to be outside of the, you
4 know, expected Scope of Work.

5 MR. LOCKETT: Right. Any more questions?

6 MR. JOHNSON: I guess, I was gonna' ask, now does
7 anybody wanna' go to have a site visit?

8 MR. HILL: Will there be options --

9 REPORTER: Excuse me.

10 MR. HILL: -- optional dates -

11 REPORTER: Excuse me.

12 MR. HILL: Jamie Hill with Arica Consulting and --

13 REPORTER: You said, Jamie Hill?

14 MR. HILL: Jamie, J-a-m-i-e Hill, Arica Consulting.

15 Will there be optional other dates for site visits?

16 MR. JOHNSON: We tend not to want to do that, but, I
17 guess, we have in the past done, you know, we have done, you
18 know, other site visits for people, I guess --

19 MR. HILL: -- You got 4 different areas need to be
20 seen because we're required to bid on all 4?

21 MR. JOHNSON: Right.

22 MR. HILL: Obviously, the sites need to be seen.
23 They're even mentioned in the drawings that there could be or is
24 possible obstructions of the new equipment going in, obviously,
25 we would need to see those, take measurements and see those

1 obstructions, to compensate for, you know, put in compensation
2 for that?

3 MR. JOHNSON: If you want to -- if you feel the need
4 to have in-depth -- we could arrange to have our maintenance
5 people meet you. Our -- what we were gonna' try to do, today,
6 if, actually, you were interested, I guess, we were going to try
7 to go to all four sites today, but, like you said, that would
8 not allow for long, you know, it wouldn't be a lot of time for
9 you to stay, and take a lot of measurements if that's what you
10 want to do, but you could go and get a sense of what the bus
11 washes --

12 MR. HILL: -- Well, I mean --

13 MR. JOHNSON: -- what was already -

14 MR. HILL: -- the drawings had --

15 MR. JOHNSON: Most of them are -- yeah?

16 MR. HILL: I'm sorry. The drawings have the general
17 idea or dimensions of -- the idea of the new equipment, so, you
18 know, if we could take the time just to figure out if there is
19 any obstructions that need to be demo'ed would be the main
20 issue.

21 MR. JOHNSON: Yeah, more than -- more than likely
22 because we done this before, if you need -- if you need to go to
23 the site, you can call our maintenance people who are up there
24 and arrange to go up there and meet with our maintenance people,
25 if you want to spend like an hour or something up there, but

1 that's not the purpose of the site visit for, today. Today is
2 to give you a general feel of the areas, but if you want
3 detailed time to go up there and take measurements which people
4 have wanted in the past, we usually, our maintenance people
5 will, usually, meet with you. Since they're there everyday,
6 anyway, and you know, if they know you're coming and you call,
7 we'll give you a contact number and you can meet up with them,
8 and you know.

9 MR. HILL: I do feel that it would be necessary to
10 provide an adequate proposal.

11 MR. JOHNSON: Well, and, I don't mean to -- yes, you
12 have that right.

13 MR. LOCKETT: Yeah, and I'd like for you to, you know,
14 you can still send that request in writing to me on an e-mail,
15 and, I think, we -- 'cause we have -- if it's something where
16 you don't need an escort from our office, like the project
17 manager or Gary or somebody, it's just a matter of scheduling it
18 with the maintenance people up there and getting up there to
19 visit. You know, that will make it much easier than if we have
20 to try to schedule, you know, another site visit --

21 MR. JOHNSON: Right.

22 MR. LOCKETT: -- for anybody that wants to go. So, if
23 it's open enough, that way and, I think, our maintenance people
24 are alerted that, you know, they may be getting calls from
25 interested bidders to come up, then, that's sort of going to be

1 an open invitation for you to make. But, it will be, like Harry
2 said, it would have to be on their time --

3 MR. JOHNSON: Yeah.

4 MR. LOCKETT: -- and when they're -- their
5 availability to do that.

6 MR. HILL: Okay.

7 MR. LOCKETT: So, I still want you to send that in --

8 MR. HILL: Sure enough.

9 MR. LOCKETT: -- so that we can respond, you know,
10 back to that question, also.

11 MR. HILL: I know one of the manufacturers had
12 called me and said that they wouldn't be able to make it, today
13 so --

14 MR. LOCKETT: Right.

15 MR. HILL: -- they were -- they had inquired about,
16 possibly, you know, getting out there to see it.

17 MR. LOCKETT: Okay.

18 MR. JOHNSON: And, each, of course, each bus division
19 would have a different maintenance guy you'd have to call about
20 setting up a meeting.

21 MR. LOCKETT: Right, so we would need to release that
22 -- those names of contact numbers.

23 MR. HILL: Okay, I'll send you an e-mail or whatever.

24 MR. LOCKETT: Okay.

25 MR. JOHNSON: Now, if everybody wants -- does anybody

1 -- I don't know how people feel about just going up there today,
2 'cause like I said, I don't know if today would not be an in-
3 depth trip. Maybe you would prefer to schedule something where
4 you could meet and take your time to look at the -- I mean --

5 MR. HILL: Yeah, I don't want to -- I don't want to
6 go, today, if I'm going to do --

7 MR. JOHNSON: Right.

8 MR. HILL: -- another --

9 MR. UMER: -- I would like to go, today.

10 MR. JOHNSON: Okay.

11 THE REPORTER: Excuse me.

12 MR. JOHNSON: Who else wants to just --

13 MR. UMER: -- Dilshad Umer.

14 THE REPORTER: Can you spell that, for the record?

15 MR. UMER: Yeah, D-i-l-s-h-a-d. The last name is
16 Umer, U-m-e-r.

17 THE REPORTER: Thank you. You can ask your question.

18 MR. UMER: Yeah, I just want to have a site visit if
19 it's possible, today.

20 MR. JOHNSON: Anybody else interested in going, today
21 or --

22 UNIDENTIFIED SPEAKER: I'll go.

23 MR. SUNDAY: I'll go separately. I'll go at a later
24 date. Dave Sunday. You have my card, there.

25 MR. DiMAIO: So, do we just go on our own in terms of,

1 today, or just --

2 MS. JOHNSON: -- Well, what we would do -- we,
3 usually, do is that we, in here, we would all say that we're
4 going to meet in a half hour at our first stop, would be Bush
5 Street, you know, which is 1515 Washington Boulevard, so me and
6 Doug would meet you, it's currently 10:30 -- how long does it
7 take to get to Bush Street, 15, 30 minutes, yeah. So, that
8 would be our first stop, Bush Street, and we would meet you
9 there in a half hour.

10 MR. LOCKETT: For those of you who may have come a
11 little way, if you have a business card to provide to our court
12 reporter, I would appreciate it.

13 MR. CRAFT: Casey Craft with Whiting Systems. Is it
14 possible, just today, to do our own in-depth review instead of
15 having -- I mean, since we're here, is it possible that the
16 maintenance personnel, if they're available to answer any
17 questions? Is it possible to do that today rather than having
18 to go through the --

19 MR. LOCKETT: That's kind of -- that would be uh, you
20 want to answer that Harry?

21 MR. CRAFT: I mean, since we're there, I'm just asking
22 is it possible just to if we want to take our time on our own,
23 can we do that?

24 MS. JOHNSON: You mean, well, I'm not sure I -- you're
25 saying you want to go to like Bush Street and stay for an hour

1 today, and take measurements?

2 MR. CRAFT: Right, whatever the time is, I mean,
3 whether that's 30 minutes or an hour or whatever, so that it's
4 not just such a formal visit because I don't think that would do
5 anybody any good just to show up and see the equipment, and
6 then, leave.

7 MS. LOCKETT: Well, I mean, I would think that you
8 would have to -- you're going to have to alert the Eastern and
9 Kirk, you're going to have to give them a little bit more lead
10 time. You might have to do that. I don't know; I think, I'll
11 leave it up to you if you wanted to -- if they -- you wanted to
12 contact those Divisions.

13 MR. JOHNSON: We'll see if somebody can meet us down
14 there, whoever's coming down. I guess, once we get to the first
15 spot, we can decide how long we're gonna stay there and if we're
16 gonna move on to the next location. But, like I said, we can't
17 go to Bush street, stay there for an hour, and then go to Kirk
18 and stay there for an hour, and go to Eastern and stay there an
19 hour because the day would be over, you know what I'm saying, so
20 we couldn't get it all done in one day, so we're going to have
21 to move along once we get there if we're going to go to all four
22 bus divisions. I mean, maybe since this -- the point here is to
23 acclimate you to it, I was kind of hoping you go, you see one
24 bus division, they're pretty much the same. If you want to do
25 details, then you can come back and schedule detailed meetings

1 to go to your other place. So, I guess, for now, I was thinking
2 we could go to Bush Street, get an idea of what our bus
3 divisions are, get an idea of what it looks like, most of them
4 are very similar, and then, if you want more detailed stuff, you
5 can arrange to have different meetings with these guys at
6 different times and go to the other locations.

7 MR. LOCKETT: Yeah.

8 MR. JOHNSON: -- 'cause yeah, like I said, if we try
9 to get to all four bus divisions today, we're not gonna make it.
10 So, since the idea is to give you some ideas as to what they
11 look like, I think for now we would go to Bush Street, and then,
12 if we want -- if you want to do other divisions, you want to
13 come and you want to make measurements, and make sure there's no
14 obstacles, then you would -- we would set-up something where you
15 would, we would give you the contact numbers for our maintenance
16 people, and then, you can arrange for them to show you the
17 locations, okay. But, I guess, you'd have to do that quick
18 because, like I said, the bids are due, you know, your questions
19 are limited. But, like I said, most of the time, our
20 maintenance people are there all the time and it's no big deal.
21 Most of the time, they'll just meet with you, they'll show you
22 the location and they'll probably will leave you alone to take
23 your measurements, you know. They're not going to hang around
24 with you either, but they'll just show you, they'll lead
25 you to the area and make sure that you get into the facility.

1 MR. DiMAIO: Do you have a list of the names that are
2 maintained?

3 MR. JOHNSON: We will have to get the names. Doug
4 will get that, and, I guess, we'll -- we don't -- hopefully, we
5 -- maybe we'll have them in the half hour, by the time we get to
6 Bush street unless you want me to pass them to you Gary so you
7 know you have record of whose name we gave out.

8 MR. HILL: You can respond to my e-mail and include
9 everybody on it.

10 MR. LOCKETT: Yeah, I think I'll do that. But, if
11 it's going to be an open like -- I remember working on like
12 another project where the site was just open to the public and
13 it was like a parking facility down in Southern Maryland and it,
14 because it was open, you didn't need an appointment, you could
15 just ride up there and just look --

16 MR. JOHNSON: -- but, I think, in theory --

17 MR. LOCKETT: But, this is going to be --

18 MR. JOHNSON: -- you're not just supposed to just
19 drive into any of the bus divisions.

20 MR. LOCKET: But, this is going to be
21 different, yes.

22 MR. JOHNSON: Right.

23 MR. LOCKETT: Someone would have to make arrangements
24 ahead of time, so we, probably -- if need be, we could,
25 probably, issue a quick addendum and get it out there for that

1 purpose. So, the names of the different project -- well,
2 maintenance people will be there, the contact names. That way
3 anyone that didn't come to this could do the same thing --
4 didn't come to this pre-bid conference. We can do it, fairly,
5 quickly.

6 MR. JOHNSON: Okay, so anybody who's willing, we will
7 meet you in front of Washington Boulevard 1515 -- I mean, yep,
8 1515 Washington Boulevard.

9 MR. HILL: Out on the sidewalk out front --

10 MR. JOHNSON: Yes.

11 MR. HILL: -- on Washington Boulevard?

12 MR. JOHNSON: Yes.

13 MR. HILL: Okay.

14 MR. LOCKETT: Anybody have -- anybody may -- they may
15 have some more questions? I don't know if we got them all.
16 Anybody got any more questions about the Specifications or
17 anything?

18 MR. SUNDAY: Gary, will we all have a -- get a copy of
19 who signed in today?

20 MR. LOCKETT: Yes, and it will be posted on our
21 website, too when we issue it.

22 If there is not any more questions about the
23 Specifications, I would like to thank each one for coming, and
24 the time is now 10:37.

25 Thank you.

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(AT TIME 10:37 A.M. THE PRE-BID MEETING WAS CONCLUDED.)

(A SITE VISIT WAS CONDUCTED IMMEDIATELY FOLLOWING THE PRE-
BID MEETING)

CERTIFICATE OF TRANSCRIBER

I, hereby, certify that the Maryland Department of Transportation, Maryland Transit Administration pre-proposal meeting for Contract No. T-1421-0240 held on 6 St. Paul Street in Baltimore, Maryland on March 14, 2012 was recorded by means of electronic sound recording.

I further certify that, to the best of my knowledge, that the foregoing pages represent a complete and accurate transcript of the duplicated electronic sound recording of the proceedings as transcribed by me.

I further certify that I am neither a relative to nor an employee of any MTA employee, herein, and that I have no interest in the outcome of this solicitation.

In witness whereof, I have affixed my signature this 28th day of March, 2012.

By: 

Lisa P. Campbell
Transcriber