

OFFICIAL TRANSCRIPT OF THE  
MARYLAND DEPARTMENT OF TRANSPORTATION  
MARYLAND TRANSIT ADMINISTRATION  
PRE-BID CONFERENCE

FOR

LIGHT RAIL PARKING LOTS SNOW & ICE REMOVAL  
SERVICES

CONTRACT NO. T-8000-0456

METRO STATIONS PARKING LOTS SNOW & ICE REMOVAL

CONTRACT NO. T-8000-0457

SEPTEMBER 4, 2014

10:00 A.M.

Maryland Transit Administration  
1331 S. Monroe Street  
Baltimore, Maryland 21202

Agency:

Nanette Gibson, Procurement Officer  
Garry Fleming, Procurement Officer  
Gary Brown, Office of Fair Practices  
Eric Bowser, Project Manager, Metro  
Keith Jenkins, Manager, Metro Operations, MTA  
James Peyton, Deputy Director, Metro  
David Morris, Acting Manager  
Rochelle Smith, Light Rail

Participants:

Carlos Barraza, Colossal Contractors, Inc.

Court Reporter:  
Carol O'Brocki  
One Stop Legal  
5623 Monroe Street  
Hyattsville, MD 20784  
(301) 379-6607

1 MS. GIBSON: Good morning, and welcome to the MTA's  
2 Pre-Bid Conference for the "Metro Station Parking Lot Snow and  
3 Ice Removal," Contract No. T-8000-0457.

4 My name is Nanette Gibson. I am the Chief of  
5 Operations for the Maryland Transit Administration and I am the  
6 Procurement Officer for this solicitation, and I would like to  
7 welcome you to the Pre-Bid Conference.

8 Also we have another contract in the name of --

9 MR. FLEMING: In the name of "Light Rail Station  
10 Parking Lot Snow and Ice Removal Services," Contract No. T-8000-  
11 0456.

12 MS. GIBSON: And as you can see, this conference is  
13 being recorded. I ask that you please state your name and your  
14 firm clearly. I would like for the MTA staff to introduce  
15 themselves, and then the vendors.

16 MR. BOWSER: Good morning. My name is Eric Bowser.  
17 I'm the superintendent of Facility Maintenance on Metro. I will  
18 also be the Project Manager for this contract.

19 MR. JENKINS: My name is Keith Jenkins. I'm the  
20 manager of Metro Administration, and I'm here to assist Eric  
21 with the contract as we move forward.

22 MR. PEYTON: I'm Jim Peyton, Deputy Director of Metro  
23 Operations. I have received the 209 [phonetic].

24 [Laughter]

25 MR. MORRIS: I'm David Morris, Acting Manager of Light

1 Rail Operation and Facilities. I'm here for the Light Rail  
2 contract and the contract will be administrated by me and  
3 someone else.

4 MS. SMITH: Rochelle Smith, Light Rail Facilities  
5 Maintenance.

6 MR. BROWN: Gary Brown, the Office of Fair Practice,  
7 compliance officer, MBE/DBE and Small Business.

8 MR. BARRAZA: Carlos Barraza from Colossal  
9 Contractors.

10 MS. GIBSON: Okay. Thank you and welcome.

11 Notice to Vendor/Contractor. This is called a No-bid  
12 Notice. It's found in -- after the Table of Contents. This is  
13 a very important document. If you decide not to bid, I would  
14 like to know the reason for not bidding. I ask that you please  
15 complete this form and return it to me, if you decide not to  
16 bid.

17 The purpose of this Invitation for Bid is to award a  
18 contract to a qualified contractor to furnish all necessary  
19 labor, equipment, and supervision as required in removing snow  
20 and ice removal from the Metro parking lots.

21 The contractor shall provide to MTA with equipment to  
22 clear the roads, roadways, parking areas, vehicle entrance,  
23 walkways, exterior steps, sidewalks during and after a snow  
24 storm. The contractor shall provide these services on an as-  
25 needed basis. Also, the Light Rail is requiring the same.

1 MR. FLEMING: Okay. Light Rail desires a competitive  
2 sealed bid in accordance with COMAR 21.05.02 for the purpose of  
3 awarding contracts to qualified contractors to provide necessary  
4 labor, equipment, supervision as required in removing snow and  
5 ice from MTA Light Rail station parking lots. The contractor  
6 shall provide MTA with equipment to clear roadways, parking  
7 areas, vehicle entrances for Light Rail before and during --  
8 before, during, and after a snow storm.

9 The contractor shall provide these services on an as-  
10 needed basis. The detailed description of the work to be  
11 performed will be provided in the Scope of Work and will be  
12 discussed later in this meeting.

13 MS. GIBSON: The State reserves the right to make an  
14 award for item or group of items or the total bid if it's in the  
15 best interest of the MTA and the State.

16 Administrative Information. I am responsible for this  
17 solicitation. I am your point of contact for all matters  
18 related to this solicitation. If you have any questions and  
19 concerns, please direct them to me for the Metro snow removal.  
20 All questions must be in writing.

21 MR. FLEMING: Again, Garry Fleming for Light Rail snow  
22 removal. I'm responsible for this solicitation, sole point of  
23 contract, matters related to this solicitation. If you have any  
24 questions or concerns please direct them to me, as you already  
25 know, and all questions must be in -- must come in as -- in

1 writing.

2 MS. GIBSON: Okay. Administrative Information. You  
3 can find our information in the solicitation in Item C1.

4 Inquiries. All inquiries must be directed to me by  
5 due date, which is *Wednesday, September 10th, by 4:00 p.m.*

6 MR. FLEMING: Again, Light Rail, all inquiries must be  
7 directed to the procurement officer who is the sole point of  
8 contact, and the inquiries are due *Wednesday, September 10, 2014*  
9 *by 4 o'clock*.

10 MS. GIBSON: Okay. Some of you'll have to repeat.

11 [Laughter]

12 Some. Verbal responses are not binding by the MTA.

13 Bids/Bid Submissions. Bid must be received no later

14 **than 2:00 p.m. on Wednesday, September 24th**. Bidders can bid  
15 for both T-8000-0456 and 0457. Only one bidder per solicitation  
16 will be awarded. One single bidder shall not be awarded both  
17 contracts.

18 Are there any questions?

19 [There was no response.]

20 MS. GIBSON: Okay.

21 Bidders shall complete and submit their bids as  
22 required on the Bid Form in Section 4 of the IFB. MTA only  
23 accepts hard copies.

24 Terms of the Contract. Five year contract from the  
25 start dated stated in the Notice to Proceed.

1           Addendum and Revisions to the IFB. If it becomes  
2 necessary to revise the IFB before the due date for bid, an  
3 addendum to the IFB will be posted on the MTA's website.  
4 Bidders shall acknowledge all receipts of addendums in the  
5 Transmittal Letter of the bid. The Transmittal Letter is  
6 located in Section 4, page 3 of the Bid Form.

7           Cancellation and Rejection of Bids. The State  
8 reserves the right to cancel this IFB according to COMAR  
9 Regulations 21.06.02.02.

10           Acceptions of Terms and Conditions. By submitting a  
11 bid in response to the IFB, the bidder shall be deemed to have  
12 accepted all terms and conditions set forth in this IFB in  
13 Attachment 9, General Conditions for Maintenance Contracts.

14           Incorporation by Reference. This IFB will be  
15 incorporated by reference as a part of the solicitation.

16           Invoice Submission Requirements. The contractor shall  
17 submit on a monthly basis an invoice for service completed,  
18 performed, and accepted by the MTA. Payments to the contractor  
19 shall be made no later than 30 days after the MTA's receipt of  
20 approved invoice.

21           Minority Business Enterprise. MBE participation goal  
22 is 25 percent (25%), with no subgoals.

23           Now I'd like to turn the meeting over to the Office of  
24 Fair Practice to go over the MBE requirements. And there will  
25 be an addendum issued due to the MBE forms has changed.

1 MR. BROWN: All right. Thank you, Nanette. Gary  
2 Brown, the Office of Fair Practices. As Nanette has just  
3 mentioned, the Form A and B will or has changed and all of that  
4 will be indicated on Form 1 -- MBE Attachment 1A. So the same  
5 information will apply that I'm about to share with you.

6 The following forms are part of the MBE requirements  
7 for the project -- MDOT MBE Form A and Form B. Form A is the  
8 certified MBE Utilization and Fair Solicitation Affidavit, which  
9 is your commitment and understanding of the overall MBE  
10 participating goals.

11 MBE Form B is the MBE Participation Schedule, which  
12 lists the certified MBEs that will be performing on the project.  
13 Form A and B are due at the time of bid submission. If the  
14 bidder fails to accurately complete and submit the Affidavit,  
15 the bid shall be deemed non-responsive. Again, it's important  
16 that you engage the MBE firms as early as you would engage any  
17 other type of supplier or subcontractor or vendor.

18 All DBE firms are listed -- I'm sorry. All MBE firms  
19 are listed on MBE Form B must be certified at the time of the  
20 bid submission to perform a specific scope of work. Please  
21 visit the MDOT website to access the electronic MBE Directory at  
22 [www.MDOT.maryland.gov](http://www.MDOT.maryland.gov).

23 If you are notified that you are the apparent awardee,  
24 or as requested by the Procurement Officer, you must submit MDOT  
25 MBE Forms C and D within ten (10) business days of receiving

1 such notice. MBE Form C is your Outreach Effort Compliance  
2 Statement. MBE Form D is your Subcontractor's Project  
3 Participation Statement. It is mandatory that you obtain  
4 signatures on Form D for the participating MBE firms that are  
5 listed on Form B.

6 I would also like to share with you the 60 percent  
7 (60%) supply rule items. When calculating your goals of 60  
8 percent (60%) for the supplies -- for supply items, you may  
9 count the entire expenditure of the certified business supplier  
10 that manufactures or produce goods from raw materials or  
11 substantially alter goods before resale. However, you may only  
12 count 60 percent (60%) of the expenditures to certified  
13 suppliers who are not manufacturers.

14 For example, you may spend \$2,500 on chemicals to  
15 clean the surface of a building. In your calculation for the  
16 credit, 60 percent (60%) of the \$2,500 is \$1,500, which would be  
17 the amount counted towards the MBE goal participation. Also,  
18 each month, you will be required to submit a payroll form for  
19 the prime contractor as well as the subcontractors. That's part  
20 of compliance. So I will be in contact with whoever will be  
21 managing the project.

22 And additionally, the MBE credited supplies may not  
23 exceed 60 percent (60%) of the entire contract goal.

24 And my last part here, is requesting an MBE waiver.  
25 That will be listed on MDOT Form E. If you believe that your

1 firm cannot achieve the established overall goal, you have the  
2 right to request a waiver. The request should be indicated in  
3 your initial bid package. The following waiver request must be  
4 in writing and submitted within ten days following notification  
5 that your firm is the apparent awardee or low bidder.

6 Your waiver request must include the following  
7 documentation - One, detailed statement of efforts made to  
8 select portions of work proposed to be performed by the  
9 certified MBEs, including the work to be performed by each MBE  
10 classification; Number 2, detailed statement of the efforts made  
11 to contact and negotiate with certified MBEs; Item 3, for each  
12 certified MBE that placed a quotation or offer that was not  
13 acceptable to the bidder or the offeror, a detailed statement of  
14 the reason for this conclusion; Item 4, a list of MBEs that were  
15 found to be unavailable, which shall be accompanied by an  
16 Unavailability Certificate or statement from the apparent  
17 successful bidder or offeror that the MBE refused to give the  
18 written verification; and Item 5, if the bidder or offeror  
19 requested waiver or a subgoal -- which there are no subgoals in  
20 this contract -- a detailed statement as to the bidder's or the  
21 offeror's efforts to meet the overall goal with other MBE  
22 classifications.

23 Again, with this request, it will be submitted to the  
24 Office of Fair Practices and we will make the determination in  
25 our office and return it to the Office of Procurement. Thank

1 you.

2 MS. GIBSON: Are there any questions?

3 [There was no response.]

4 MS. GIBSON: No?

5 MR. FLEMING: All right.

6 MS. GIBSON: Okay. The MTA requires the prime to  
7 provide \$5 million of covered insurance for this project.  
8 Please remember to read the Attachment 11, which is the Living  
9 Wage requirements, and fill out the Affidavit agreement, as  
10 well. If you need additional information, you can go on the  
11 website, which is [dllr.maryland.gov/labor/livingwage](http://dllr.maryland.gov/labor/livingwage).

12 Do you have any questions?

13 [There was no response.]

14 MS. GIBSON: Do you want me to continue?

15 [There was no response.]

16 MS. GIBSON: Okay. Now I'll turn the meeting over for  
17 questions related to the Scope of Work. I ask that you please  
18 state your name and your firm clearly. I'll turn it over now to  
19 Eric Bowser, who is the PM for Metro.

20 MR. BOWSER: Yes. My name is Eric Bowser. I'm going  
21 to be Project Manager for Metro's snow and ice removal, and I  
22 just want to briefly go over the Scope of Work so that you will  
23 kind of understand what Metro will be expecting.

24 Part 1, General Description of Work. The intent of  
25 this contract is to have the contractor on call to provide the

1 Administration with the equipment required to clear roadways,  
2 parking areas, and vehicle entrances, Metro station entrances,  
3 walkways, exterior stairs, and sidewalks for, during, and after  
4 a snow storm. The public safety and wellbeing is our greatest  
5 concern and the contractor needs to respond accordingly.

6 Snow Removal. Contractor shall furnish all necessary  
7 labor, equipment, and supervision as specified for the clearing  
8 and removal of snow and/or ice from sidewalks, walkways,  
9 exterior stairs, roadways, parking areas, vehicle entrances, and  
10 Metro station entrances for the Maryland Transit Administration  
11 MTA Metro stations. The MTA may call the contractor in for  
12 service at the discretion of the MTA Project Manager or  
13 designee. Contractor's failure to make site inspections prior  
14 to bid will be at their own risk.

15 I don't know if you've had an opportunity to --

16 MR. BARRAZA: Not yet. I have to go and stop by this.

17 MR. BOWSER: Okay.

18 MR. BARRAZA: I need to check it out precisely.

19 MR. BOWSER: Okay. And ice removal, deicing is the  
20 process of removing snow and ice before, during, and after a  
21 storm. Sodium Chloride is a deicing chemical compound  
22 references of the MTA -- compound references of the MTA Metro.  
23 At no time will other chloride compounds be used without express  
24 authority of the MTA management. Sodium Chloride will not be  
25 used until temperatures are below 38 degrees Fahrenheit. Do you

1 -- you got a copy of the Scope of Work? These are the lists of  
2 the Metro stations.

3 MR. BARRAZA: Yes.

4 MR. BOWSER: Yes. And their addresses are there.

5 MR. BARRAZA: Yes.

6 MR. BOWSER: I wanted to bring out and try to explain  
7 this the best I can -- 13 and 14 is Shot Tower and Johns  
8 Hopkins. That will be the sole responsibility of the  
9 contractor. That station will be your sole responsibility in  
10 the entirety. The other 12 stations, we will call and use at  
11 our discretion. You won't always have these stations. You will  
12 assist and aid MTA Metro with these additional stations.

13 However, you will also -- if you look at the bottom --

14 MR. BARRAZA: Mm-hmm.

15 MR. BOWSER: -- it talks about the loaders will be  
16 placed at certain locations -- Owings Mills, Milford Mill,  
17 Reisterstown Plaza, and Rogers. And next to it it mentions how  
18 many loaders at each. So at Owings Mills you have one loader;  
19 Milford Mill there will be two loaders; Reisterstown will be one  
20 loader, and Rogers will be one loader. Three yards or larger.  
21 Okay?

22 B. Metro Mainline Stations. Metro station from  
23 Owings Mills to Johns Hopkins Metro facilities, Metro operations  
24 control center facilities, 301 North Eutaw Street, including  
25 Lexington Market east and west entrances; provides sufficient

1 equipment such as shovels, scrapers, squeegees, et cetera, as  
2 necessary to remove snow, ice from Metro station entrances,  
3 walkways, exterior stairs, and sidewalks within a three hour  
4 period. The MTA will supply deicing material as directed by the  
5 Project Manager or designee.

6 Special Locations. As I was mentioning earlier, Johns  
7 Hopkins Metro stations north and south entrances. There are two  
8 entrances to the station.

9 MR. BARRAZA: Uh-huh.

10 MR. BOWSER: Two different addresses. The first  
11 address or the first entrance is 706 North Broadway, which is  
12 the north entrance. The south entrance is 600 North Broadway.  
13 At Shot Tower, it also has two entrances. The first entrance is  
14 the east end, which is 729 East Baltimore --

15 MR. BARRAZA: Uh-huh.

16 MR. BOWSER: -- and the other one is on President  
17 Street in Baltimore, but they don't quite put the address. But  
18 you can see both entrances --

19 MR. BARRAZA: Uh-huh.

20 MR. BOWSER: -- if you stand on one or the other.

21 The contractor shall provide sufficient equipment such  
22 as snow blowers, salt spreaders, shovels, scrapers, and  
23 squeegees, et cetera, as necessary to remove ice, snow from  
24 Metro station entrances, walkways, exterior stairs, and  
25 sidewalks within a three hour period.

1 Johns Hopkins and Shot Tower Metro stations will be  
2 maintained from 5:00 a.m. to midnight. Rubber edges must be  
3 used on plows servicing sidewalks, walkways, and exterior  
4 stairs.

5 Services to be Rendered and Compensation.

6 Notification. MTA will notify the contractor by telephone at  
7 least two hours prior to when services are needed.

8 The MTA will instruct the contractor which Metro  
9 station facilities are to have snow and ice -- or ice cleared  
10 and removed. The contractor shall supply equipment operators,  
11 foremen/supervisors for Metro parking areas. The contractor  
12 shall supply the additional ten laborers with a foreman or  
13 supervisor for all other locations other than Johns Hopkins and  
14 Shot Tower stations.

15 Any questions so far?

16 MR. BARRAZA: Question. When we was talking about the  
17 list of the facilities, you said the more important thing to  
18 keep clean are the Shot Tower and the Johns Hopkins, no?

19 MR. BOWSER: Correct.

20 MR. BARRAZA: Yeah, because I would expect that one  
21 got to be cleaned between 5:00 and -- 12:00 and 5:00, something  
22 like that --

23 MR. BOWSER: 5:00 a.m. to 12:00 midnight. That's the  
24 hour of service.

25 MR. BARRAZA: Yeah.

1 MR. BOWSER: So for the public's safety and for our  
2 patrons' --

3 MR. BARRAZA: Yeah.

4 MR. BOWSER: -- safety --

5 MR. BARRAZA: Uh-huh.

6 MR. BOWSER: -- we -- just because it's cleared, we  
7 continue to clear it, as long as we're open.

8 MR. BARRAZA: Yeah. We do the same thing over in  
9 Montgomery County.

10 MR. BOWSER: Oh, okay. So you're familiar --

11 MR. BARRAZA: For Metro stations, we keep a crew and  
12 trucks there 24/7 when the storm is here.

13 MR. BOWSER: Okay. Well, we will be advised --

14 MR. BARRAZA: -- The equipment somebody is going to  
15 have an accident, so --

16 MR. BOWSER: Correct. And that's what we, you know,  
17 but --

18 MR. BARRAZA: Okay.

19 MR. BOWSER: -- your Project Manager or myself will  
20 advise you as -- if you are awarded the position, you'll be  
21 advised what time to go there, that type of stuff. But you  
22 would not need to be there at 5:00, but that's our hours of  
23 operation. If it doesn't start snowing until 4:00 p.m., why  
24 would you be there at 5:00 a.m.? Do you see what I'm saying?

25 [Laughter]

1 MR. BOWSER: So you'll be advised, and that's kind of  
2 what we're going through at this point.

3 MR. BARRAZA: Yeah. We'll work it out there.

4 MR. BOWSER: Okay. Now -- and once again, I'm going  
5 to say again so if you need ten (10) additional, you have to  
6 bring ten (10) additional at our request and supply foremen for  
7 other locations, if needed.

8 MR. BARRAZA: Okay.

9 MR. BOWSER: Okay. Contractor work forces including  
10 foremen and supervisors are to report to the Old Court  
11 Maintenance Facility which is located at 4380 Old Court Road,  
12 Baltimore, Maryland, 21208, and that's in Pikesville, actually,  
13 or Baltimore, Maryland. The MTA will escort the contractors to  
14 their assigned locations unless otherwise directed.

15 Once the contractor has been notified, the equipment  
16 and the work force are to remain onsite unless otherwise  
17 directed by the MTA. That's what we were just talking.

18 MR. BARRAZA: Uh-huh.

19 MR. BOWSER: If the roadway, parking area, or vehicle  
20 entrances are not cleared by 7:00 a.m., the MTA reserves the  
21 right to stop the snow/ice removal operation. The MTA reserves  
22 the right to have this contractor deployed to other properties,  
23 should the need arise, before being released. The contractor  
24 shall contact the MTA Manager or designee before departing MTA  
25 property.

1           Compensation. The contractor will be compensated for  
2 travel time at a maximum of one hour.

3           MR. BARRAZA: Okay.

4           MR. BOWSER: The contractor will be compensated for  
5 mobilization of each piece of equipment, one time per season.  
6 In the event of equipment failure, the contractor will attempt  
7 to replace or repair the equipment promptly.

8           MR. BARRAZA: Questions?

9           MR. BOWSER: Yes, sir?

10          MR. BARRAZA: Can we go to -- back to Point No. 2?  
11 The contractor will be compensated for mobilization of each  
12 piece of equipment one time per season. So you want, let's say,  
13 the loader -- do you want the loader the whole season on the  
14 parking lot of the Metro station?

15          MR. BOWSER: Yes. Now, if you need that loader  
16 somewhere else and you take it --

17          MR. BARRAZA: And then bring it back?

18          MR. BOWSER: -- and it starts snowing --

19          MR. BARRAZA: You have to --

20          MR. BOWSER: -- you won't be compensated.

21          MR. BARRAZA: That's fine.

22          MR. BOWSER: I'm just -- I'm just advising you. So,  
23 it's the kind of a thing, bring it one time, leave it, and then  
24 at the end of the season remove it. That's normal practice.  
25 We're not saying you have to do that, but recommend you do that

1 because you're only going to be paid for one time to mobilize.

2 MR. BARRAZA: All right.

3 MR. BOWSER: All right?

4 MR. BARRAZA: Okay.

5 MR. BOWSER: Okay. We're back to the top of page 5 or  
6 6. The MTA shall not be liable for the time the equipment is  
7 out of service. Should a replacement be required, the hourly  
8 rate will not start until the equipment arrives and is in  
9 service at the required location. All charges, hours for  
10 services provided, will be verified and signed for by the MTA  
11 authorized personnel. Copies of the signed time worked tickets  
12 shall accompany all cost binding invoices within 20 -- excuse me  
13 -- 48 hours after the event.

14 And I need to talk about -- we want an electronic copy  
15 but I'm not sure if that's -- we'll talk about that. Let me  
16 finish reading and see if it's there.

17 The contractor shall indemnify and save harmless the  
18 MTA and its officers, agents, and employees from any and all  
19 claims, demands, suits, loss, damage, inquiry, and liability  
20 including the costs and expenses incurred in connection thereof  
21 however cause resulting from arising out of the contract  
22 including delivery, transporting, loading, unloading, and use of  
23 equipment and our supplies.

24 The contractor shall, in addition, take all reasonable  
25 precautions to protect MTA's property during the performance of

1 the contract, but shall not be held liable for minor and  
2 inconsequential damages that may occur.

3 The MTA assumes no responsibility whatever for damages  
4 to privately owned vehicles on MTA's property and such damages  
5 that occur shall be solely between the contractor and the  
6 vehicle owner.

7 Duration of the Contract. The contract shall be for a  
8 five year period from Notice to Proceed.

9 Now to the Payment -- Unit, Price and Quantity.

10 Payment for snow/ice removal shall be made at the unit price  
11 specified in the price schedule for the quantity of the units  
12 furnished.

13 Submittal. Invoices shall be submitted to the MTA  
14 Project Manager within 48 hours after the event. Invoices shall  
15 accurately reflect the work that has been performed and  
16 accepted. Invoices shall include the contractor's Federal  
17 identification number, name, title, and signature of the  
18 contractor's representative who has complete authority to  
19 represent and act on behalf of the contractor. The contractor  
20 shall submit all invoices in electronic format acceptable to the  
21 MTA Project Manager. So that is in there.

22 Invoices shall be sent to me, Eric Bowser, Project  
23 Manager, Maryland Transit Administration, Old Court Maintenance  
24 Facility, 4380 Old Court Road, Pikesville, Maryland, 21208. My  
25 number is 410-454-1809, and the fax number is 410-454-1810.

1           Additional Contacts. Information regarding roadways,  
2 parking areas, and vehicle entrances, you can contact Mr. Gary  
3 Hall at 410-454-1817. Information regarding Metro station  
4 entrances, exterior stairs and walkways, contact myself, Gary  
5 Bowser, 410-454-1809.

6           Metro Incident Command Center. Once advised, the  
7 Metro Incident Command Center is operational, all communication  
8 will be directed to the MICC. And that number is 410-454-1811,  
9 and address is the same. It's at the Old Court Maintenance  
10 Facility.

11           Any -- any questions?

12           MR. BARRAZA: No.

13           MR. BOWSER: No? Okay.

14           MR. FLEMING: All right. I'd like to turn to my  
15 portion of it for Light Rail snow removal -- snow and ice  
16 removal over to the Program Manager. He will -- David Morris --  
17 who will discuss and answer questions regarding the Scope of  
18 Work for the snow removal for Light Rail.

19           MR. MORRIS: Okay. I'm David Morris. I'm not going  
20 to go through the contract like Eric did on consent because you  
21 have a contract in your hand. So I will go over the details  
22 that are pertaining -- are pertinent, right now.

23           This contract is for operators and laborers as  
24 required for cleaning roadways, parking lots, and VEIP entrance  
25 way. The difference between the other contract is, we don't

1 want no sidewalk to be cleaned. We don't want no facility to be  
2 cleaned. Just parking lots and roadways.

3 Okay. The MTA will provide salt. So we'll give you  
4 the contact number for a salt dome [phonetic] and we'll provide  
5 you with the salts. We're looking for -- basically we have 12  
6 Park and Ride lots that are available to be cleaned and the  
7 entrance way. The lots are on page 3, so you have contracts  
8 basically for the parking lots.

9 This is an on-call contract so you will be on call  
10 when it starts to snow, so we'll give you a two-hour window  
11 period when calling for snow.

12 The equipment that we are looking for is four front  
13 end loaders with three yard bucket trucks, three front-end  
14 loaders with one-and-a-half yard bucket trucks, four eight-ton  
15 automatic dump truck with plows and salt spreaders, three  
16 Bobcats, and two backhoes. So this is basically equipment in  
17 the contract, so if you have equipment your service will be  
18 needed.

19 Invoices. After the snow, place all your invoices in  
20 to me within -- at the end of the snow. We don't want to wait  
21 for a period of time, 24 hours you can email it in to me so we  
22 can process the invoices as soon as possible.

23 So basically that's what it is. If you have any  
24 questions, I can answer your questions.

25 MR. BARRAZA: On the Light Rail parking lots, only the

1 parking lots, no sidewalk?

2 MR. MORRIS: Only the parking lots and roadways,  
3 entrance to the parking lots --

4 MR. BARRAZA: Uh-huh.

5 MR. MORRIS: -- and --

6 MR. BARRAZA: Parking spaces and the roadway?

7 MR. MORRIS: -- yes.

8 MR. BARRAZA: Okay. The parking lot, but not the  
9 sidewalks?

10 MR. MORRIS: No. No sidewalks, no stairwells. We're  
11 different from Metro.

12 MR. BARRAZA: Oh, okay.

13 MR. MORRIS: Just parking lots.

14 MR. FLEMING: No questions?

15 MR. BARRAZA: No.

16 MR. FLEMING: Okay.

17 MR. BARRAZA: Okay.

18 MS. GIBSON: Okay. Okay. Please remember to submit  
19 all questions to me by *September 10th by 4:00 p.m.* **Bids are due**  
20 **on Wednesday, September 24th, no later than 2:00 p.m.** And the  
21 Metro bids will be handled here in this room -- 1331 South  
22 Monroe Street.

23 MR. FLEMING: And the Light Rail's bids will be  
24 submitted to us -- location will be 6 St. Paul, Baltimore,  
25 Maryland, 7th floor, conference room to be determined. I will

1 have that information for you once bids are received.

2 MS. GIBSON: And again, we will issue an addendum to  
3 revise the MBE forms and any corrections that we need to make to  
4 the contract -- to the IFB.

5 And do you have any questions?

6 MR. BARRAZA: No.

7 MS. GIBSON: Okay. If there's no questions, then I  
8 thank you for coming. Have a great day.

9 MR. BARRAZA: All right. Thank you.

10 MS. GIBSON: Thank you.

11 (The Pre-Bid Meeting was concluded at 10:50 a.m.)

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**CERTIFICATE OF TRANSCRIBER**

1  
2 I, hereby, certify that the Maryland Department of  
3 Transportation, Maryland Transit Administration Pre-Bid  
4 Conference for MTA-8000-0456, held at 1331 S. Monroe Street,  
5 Baltimore, Maryland on September 4, 2014 was recorded by means  
6 of electronic sound recording.

7 I further certify that, to the best of my knowledge,  
8 that the foregoing pages represent a complete and accurate  
9 transcript of the electronic sound recording of the conference  
10 as transcribed by me.

11 I further certify that I am neither an employee of MTA  
12 or relative to any party, herein, and that I have no interest in  
13 the outcome of this Solicitation and subsequent award.

14 In witness whereof, I have affixed my signature this  
15 16th day of September, 2014.

16  
17 By:   
18 Carol O'Brocki  
19 Transcriber  
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22  
23  
24  
25